

To strengthen our team at our headquarters (Althofen, Austria) we are looking for a

# Product Manager (f/m) Thermal Spray Powders

## Job Summary.

Treibacher Industrie AG is a leading chemical, metallurgical, and ceramic powder producer. We have around 800 employees and group sales are around €500 million. Headquarters are in Althofen, Austria. The Advanced Ceramic Materials business unit develops, manufactures, and sells a range of thermal spray materials for high-tech applications e.g. Aero Engines, Industrial Gas Turbines, and Semiconductor. The business unit is especially strong in the development of next generation materials such as low-K and ceramic suspensions for SPS. The position is underpinned by excellent manufacturing technologies, strong R&D, and application testing capabilities. We are looking to expand our product management team located at our HQ in Althofen.

## Main Duties & Responsibilities.

- Develop and implement the sales and marketing strategy for thermal spray materials
- Working closely with R&D engineers to develop new products
- Day-to-day sales (B2B) to a global customer base
- Supporting and coordinating overseas offices
- Visit customers on a regular basis
- Identify new business opportunities
- Prepare sales quotations and manage the total sales-cycle
- Carry out market research and industry analysis

## Requirements.

- Technical sales and/or application support experience within the thermal spray market would be very advantageous (but not crucial)
- Strong business sense and commercially driven
- Ability to understand technical issues and topics
- Excellent interpersonal and teamwork skills
- Good networking skills
- Hardworking and enthusiastic
- Willing to do international travel

## Salary.

This position is subject to the collective agreement for employees in the chemical industry, employment group IVa/V (start with € 3.371,95 p.m.). The monthly salary is paid 14 times p.a. A higher payment is negotiable depending on your expertise and skills. Furthermore, Treibacher offers additional employee benefits.

## Further information and application.

Please use our online application tool: [www.karriere.treibacher.com](http://www.karriere.treibacher.com)

## TREIBACHER INDUSTRIE AG

Human resources

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