Media-Information 2019



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STAHL + TECHNIK is the German-language trade journal for steel production, processing, application technology, innovation and management.

The target groups are steel production companies, steel processing companies (from hot and cold rolling to surface finishing), steel processing companies (forming, joining, sheet metal processing), the supply industry, universities, technical colleges and associations.

Contents:

- Plant engineering
- MetallurgyInnovation
- Coke-making technology
- Technology
- Companys
- Markets
- Forming technology
- Materials and production
- Digitization
- Steel application
- Precious metals

- Steel trade
- Management
- Events
- Profession and career
- Energy and Environment
- Technology, strategy and management trends
- Profiles of the industry players
- Comments
- Interviews
- Well-founded technical reports
- Scientific background information



Print run 7,500

Profile

- 1 STAHL + TECHNIK
- 2 Brief description: German-language trade journal for steel production, processing, application technology, innovation and management.
- 3 Target group: Steel production companies, Steel processing companies (from hot and cold rolling to surface finishing), steel processing companies (forming, joining, sheet metal processing), the supply industry, universities, technical colleges and associations.

4 Frequency: monthly
5 Format: DIN A4

6 Volume: 2019, 1st year of publication

7 Subscription rate: Annual subscription incl. postage

National: 170,00 € Print/E-paper combination International: 220.00 € Print/E-paper combination

Single copy 25,00 € plus postage

8 Membership/ Verband Deutscher Zeitschriftenverleger e.V.

Participation: Media-Datenbank der Deutschen Fachpresse

9 Publishing house: DVS Media GmbH

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| Issue | Dates | | The Topical Theme | Trade fairs Exhibitions Additional distribution | |
|-------------------|---|---------------------------------|---|---|---------------|
| | FIDOT IC | CHE | Plant engineering | aaa - all about automation 2019, Friedrichshafen, Germany | 12 – 13 March |
| | FIRST IS | SUE | | Zukunft Stahl, Düsseldorf, Germany | 20 - 21 March |
| | Ad-closing date: | 15 February | | 33. Aachener Stahlkolloquium – Forming technology, Aachen, Germany | 28 – 29 March |
| | Printing material: Publication date: | 19 February 05 March | Special: METEC-previous report 1 | ASMET Werkstofftechniktagung 2019 & 31. Härtereitag, Vienna, Austria | 28 – 29 March |
| 4 | Ad-closing date: Printing material: | 15 March 19 March | Metallurgy | 28. Fachtagung Industrielle Bauteilreinigung, Ulm Germany | 04 – 05 April |
| Publication date: | | 02 April | | MSR-Spezialmesse Chemiedreieck, Halle, Germany | 10 April |
| | | | Special: METEC-previous report 2 | | |
| 5 | Ad-closing date: Printing material: | 15 April 17 April | Forming technology | 11th Tooling 2019 - Conference & Exhibition, Aachen, Germany | 12 – 16 May |
| | Publication date: | 07 May | | Made in Steel, Milan, Italy | 14 - 16 May |
| | | | Special: METEC-previous report 3 | Stainless 2019 – 10th International Stainless Steel Fair, Brno, Czech Republic | 15 – 16 May |
| 0/7 | Ad-closing date: | 17 May | GMTN fair issue | aaa - all about automation 2019, Essen, Germany | 05 – 06 June |
| 6/7 | Printing material: Publication date: | 21 May 04 June | The Bright World of Metals. | ICASP 2019 International Conference on Advanced in Solidification Processes, Salzburg, Austria | 17 – 21 June |
| | | | GIFA METEC | MSR - Spezialmesse Nord, Hamburg, Germany | 19 June |
| | | | ESTAD 2019 European Steel Technology and Application Days, Düsseldorf, German | | 24 – 28 June |
| | | | | METEC 2019, Düsseldorf, Germany | 25 – 29 June |
| | | | Special: METEC-previous report 4 | THERMPROCESS 2019, Düsseldorf, Germany | 25 – 29 June |
| 8 | Ad-closing date: Printing material: Publication date: | 12 July 16 July 06 August | Plant engineering | | |
| | | | Special: Review METEC 2019 - Part 1 | | |

| es and planned topics | | |
|-----------------------|--|--|
| co ana piannea topico | | |

| 10 | Ad-closing date: Printing material: Publication date: Ad-closing date: Printing material: Publication date: | 16 August 20 August 03 September 13 September 17 September 01 October | Metallurgy Special: Review METEC 2019 - Part 2 Forming technology | aaa – all about automation 2019, Leipzig, Germany MSR–Spezialmesse Südwest, Ludwigshafen, Germany ESSC & Duplex Conference 2019, Vienna, Austria 62. Internationales Feuerfest-Kolloquium 2019, Aachen, Germany DeburringEXPO – Trade fair for deburring technologies and precision surfaces, Karlsruhe, Germany 10th European Slag Conference, Thessaloniki, Greece parts2clean 2019, Stuttgart, Germany | 11 – 12 September 18 September – 20 September – 02 October 25 - 26 September 08 – 10 October 09 – 11 October 22 – 24 October |
|-----|--|--|---|---|---|
| | | | Special: Review METEC 2019 - Part 3 | MSR-Spezialmesse Südost, Landshut, Germany | 23 October |
| 11 | Ad-closing date: Printing material: Publication date: | 18 October 22 October 05 November | International issue with english special part | formnext 2019, Frankfurt/Main, Germany | 19 – 22 November |
| 12 | Ad-closing date: Printing material: Publication date: | 15 November 19 November 03 December | Metallurgy | | |
| | | | 2020 | | |
| 1/2 | Ad-closing date: Printing material: Publication date: | 17 January 2020 21 January 2020 04 February 2020 | Plant engineering | | |
| 3 | Ad-closing date: Printing material: Publication date: | 14 February 2020 18 February 2020 03 March 2020 | Forming technology | | |

Ad rates and sizes (prices in euro, surcharges non-discountable)
All prices are net, without VAT.

| Format | Size of print area width x height in mm | Trimmed size width x height in mm* | Basic rate b/w | 2-colour | 3-colour | 4-colour |
|--|--|---------------------------------------|-------------------|----------|----------|----------|
| Front cover, french cover | | 418 x 216 | _ | _ | - | 4,500.00 |
| 2 nd /3 rd /4 th cover page | 174 x 260 | 210 x 297 | 2,961.00 | 3,242.00 | 3,523.00 | 3,804.00 |
| 2/1 page | 348 x 260 | 420 x 297 | 6,289.00 | 6,570.00 | 6,851.00 | 7,132.00 |
| 1/1 page | 174 x 260 | 210 x 297 | 2,813.00 | 3,094.00 | 3,375.00 | 3,656.00 |
| 3/4 page, horizontal | 174 x 192 | 210 x 210 | 2,139.00 | 2,420.00 | 2,701.00 | 2,982.00 |
| 3/4 page, vertical | 130 x 260 | 145 x 297 | 2,139.00 | 2,420.00 | 2,701.00 | 2,962.00 |
| 2/3 page, horizontal | 174 x 172 | 210 x 191 | 1 077 00 | 2,145.00 | 2,413.00 | 2 691 00 |
| 2/3 page, vertical | 114 x 260 | 130 x 297 | 1,877.00 | 2,145.00 | 2,413.00 | 2,681.00 |
| Juniorpage | 128 x 174 | 145 x 210 | 1,550.00 | 1,831.00 | 2,112.00 | 2,393.00 |
| 1/2 page, horizontal | 174 x 128 | 210 x 145 | 1,550.00 | 1,831.00 | 2,112.00 | 2,393.00 |
| 1/2 page, vertical | 85 x 260 | 102 x 297 | 1,550.00 | 1,031.00 | 2,112.00 | 2,393.00 |
| 1/3 page, horizontal | 174 x 85 | 210 x 100 | 935.00 | 1,216.00 | 1,497.00 | 1,778.00 |
| 1/3 page, vertical | 54 x 260 | 72 x 297 | 933.00 | 1,210.00 | 1,497.00 | 1,770.00 |
| 1/4 page, horizontal | 174 x 62 | 210 x 80 | | | | |
| 1/4 page, vertical | 40 x 260 | 57 x 297 | 706.00 | 987.00 | 1,268.00 | 1,549.00 |
| 1/4 page, postcard | 85 x 128 | 102 x 145 | | | | |
| 1/6 page, horizontal | 174 x 42 | 210 x 62 | 478.00 | 759.00 | 1,040.00 | 1,321.00 |
| 1/6 page, vertical | 56 x 128 | 71 x 145 | 478.00 | 739.00 | 1,040.00 | 1,321.00 |
| 1/8 page, horizontal | 174 x 30 | 210 x 50 | | | | |
| 1/8 page | 85 x 62 | 102 x 80 | 360.00 | 641.00 | 922.00 | 1,203.00 |
| 1/8 page, vertical | 40 x 128 | 55 x 145 | | | | |
| 1/16 page | 85 x 30 | 102 x 45 | 189.00 | 470.00 | 751.00 | 1,032.00 |

* plus 3 mm trim on all sides

| 2 | Surcharges |
|---|------------|
| _ | Surcharges |

Placement: 20 % surcharge for 1st right side, opposite

Start and end of text on the b/w basic price (not discountable), **10** % **surcharge** for other binding placements with thecorresponding

b/w-format price (not discountable).

Colour: Each standard color:

4-color surcharge: 843.00 €

Colour surcharges are not discountable

Surcharge for special colours per colour

Metal and fluorescent colours

Format: For type area advertisements, no

Gate surcharge calculated.

3 Discounts: For a booking period of one year

 Series discount

 3 − 5 advertisements
 5 %
 2 pages
 5 %

 6 − 11 advertisements
 10 %
 3 − 5 pages
 10 %

 12 − 23 advertisements
 15 %
 6 − 9 pages
 15 %

 24 a.m. advertisements
 20 %
 10 − 12 pages
 20 %

No discount on colour surchages, additional technical effort charged and situations vacant.

Combinations: 3 % for simultaneous placement in STAHL + TECHNIK and STEEL + TECHNOLOGY of at least

3 advertisements within one year

4 Categories: Vacancies and job applications, see page 6

5 Special forms

of advertisements: Bound-in inserts

Discountable, 1 bound-in insert = 1/1 page ad Weight up to 11g/sheet. Only whole circulation.

Minimum size untrimmed (also folded) 216 \times 307 mm. Allowance for trim: On top and at the bottom of the page 5 mm each, outside and inside 3 mm each for binding.

1 sheet = 2 pages 3,289.00 € 2 sheets = 4 pages 6.142.00 €

3.100.00 €

on request

Loose inserts: Weiaht up to 25 a

Not bound in, max. size 205 x 295 mm.

in domestic circulation

in the total circulation incl. abroad on request

3 samples requested from the publisher

Advertorial:

281 00 €

686 00 €

on request

from 13 pages 25 %

The ideal complement to your classic advertising

with an editorial-like background. You provide us with text/picture material and we layout it

according to the magazine design:

2/1 pages, 4c

Glued-on items

(10,000 characters incl. spaces) 7,132.00 €

1/1 page, 4c

(5,000 characters incl. spaces) 3,656.00 €

1/2 page wide, 4c

(2,000 characters incl. spaces) 2,393.00 €

7 Terms of payment:

2 % discount on payments within 14 days

and net price for payments within 30 days

from the date of the invoice.

Bank account: Commerzbank AG, Düsseldorf

IBAN: DE91 3008 0000 0212 6151 00

SWIFT-Code: DRESDEFF

Deutsche Bank AG, Düsseldorf IBAN: DE04 3007 0010 0155 7008 00

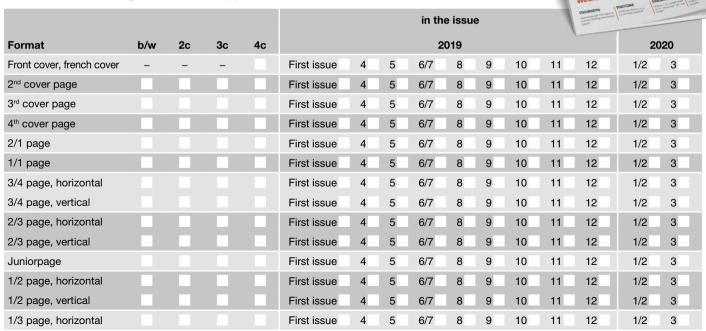
SWIFT-Code: DEUTDEDD

Vacancies/Job applications Advertisement formats and prices for the job market (prices in Euro, surcharges not discountable) All prices are net, without VAT.

| Format | width x height in mm | Vacancies print (b/w) | Job applications print (b/w) |
|---|---|--------------------------|--|
| 1/1 page | 174 x 260 | 2,250.00 | - |
| 3/4 page | 130 x 260 174 x 195 | 1,711.00 | - |
| 2/3 page | 174 x 172 horizontal 114 x 260 vertical | 1,501.00 | - |
| 1/2 page | 174 x 128 horizontal 85 x 260 vertical | 1,117.00 | - |
| 1/3 page | 174 x 85 horizontal 54 x 260 vertical | 748.00 | - |
| 1/4 page | 85 x 128 (only vacancies) 174 x 62 horizontal 40 x 260 vertical | 565.00 | 93.00 |
| 1/6 page | 174 x 72 horizontal 56 x 128 vertical | 382.00 | - |
| 1/8 page | 85 x 62 horizontal | 288.00 | 132.00 |
| 1/16 page | 85 x 30 horizontal | 239.00 | 176.00 |
| Colour surcharge: Each standard color: 4-color surcharge: Box fee: National: International: | 281.00 | | incl. box number fee and Offer postage and Internet |

Order form

We order the following advertisement(s):



| 1/3 page, vertical | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
|----------------------|-------------|---|---|-----|---|---|----|----|----|-----|---|
| 1/4 page, horizontal | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/4 page, vertical | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/4 page, post card | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/6 page, horizontal | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/6 page, vertical | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/8 page, horizontal | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/8 page | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/8 page, vertical | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |
| 1/16 page | First issue | 4 | 5 | 6/7 | 8 | 9 | 10 | 11 | 12 | 1/2 | 3 |

Booking by:

| Company: | | |
|-------------------|---------|--|
| Name, first name: | | |
| Adress: | | |
| Postcode, City: | | |
| Phone: | E-mail: | |

Date Stamp/Signature

<u>Privacy:</u> The personal data you enter here will be stored and used exclusively for processing your order. Your data will not be passed on to third parties. You can of course object to the storage of your data at any time. To do this, simply send an e-mail to anzeigen@dvs-hg.de.



Contact person:

Markus Winterhalter P: +49 211 1591 142 markus.winterhalter@dvs-hg.de

Technical journal

STEEL+ TECHNOLOGY

| STE | EL + TECHNOLOGY | Page |
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| 1 | Profile | 10 |
| Т | Dates and planned topics | 11 |
| Р | Rate card | 12-13 |
| Р | Supplement to the rate card Vacancies / Job applications | 14 |
| | Order form | 15-16 |
| F | Formats and technical details | 17-20 |
| | Special advertising formats | 21-22 |
| | E-paper | 23 |
| | Printing material | 24-25 |
| | Reprint | 26-29 |
| | General terms and conditions | 30-31 |
| | Contact | 32 |

STEEL + TECHNOLOGY is the English-language trade journal for steel production, processing, application technology, innovation and management.

The target groups are steel production companies, steel processing companies (from hot and cold rolling to surface finishing), steel processing companies (forming, joining, sheet metal processing), the supply industry, universities, technical colleges and associations.

Contents:

- Plant engineeringMetallurgy
- Innovation
- Coke-making technology
- Technology
- CompanysMarkets
- Forming technology
- Materials and production
- Digitization
- Steel application
- Precious metals

- Steel trade
- Management
- Events
- Profession and career
- Energy and Environment
- Technology, strategy and management trends
- Profiles of the industry players
- Comments
- Interviews
- Well-founded technical reports
- Scientific background information



Profile

| 1 | S | TEEL | + T | ECHI | NOLO | GΥ |
|---|---|------|-----|------|------|----|
| | | | | | | |

- 2 Brief description: English-language trade journal for steel production, processing, application technology, innovation and management.
- 3 Target group: International steel production companies, steel processing companies (from hot and cold rolling to surface finishing), steel processing companies (forming, joining, sheet metal processing), the supply industry, universities, technical colleges and associations.

4 Frequency: 4 times a year

5 Format: DIN A4

6 Volume: 2019, 1st year of publication

7 Subscription rate: Annual subscription incl. postage

115,00 € Print/E-paper combination

Single copy 35,00 € plus postage

8 Membership/ Verband Deutscher Participation: Zeitschriftenverleger e.V.

Media-Datenbank der Deutschen Fachpresse

9 Publishing house: DVS Media GmbH

Postfach 10 19 65, 40010 Düsseldorf, Germany Aachener Straße 172, 40223 Düsseldorf, Germany

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E-mail: arnt.hannewald@dvs-media.info

| Issue | e Dates | | The Topical Theme | Trade fairs Exhibitions Additional distribution | ade fairs Exhibitions Additional distribution | | |
|---------------------------|---|--|--|---|---|--|--|
| | EIDET IC | CHE | Plant engineering | EuroCoke 2019, Amsterdam, The Netherlands | 2 – 4 April | | |
| | FIRST IS | SUE | | AISTech 2019, Pittsburgh, USA | 6 – 9 May | | |
| | A dealers to dele | 00.5.1 | | Made in Steel, Mayland, Italy | 14 – 16 May | | |
| | Ad-closing date: Printing material: | 22 February 26 February | | Metallurgy, Litmash, Tube Russia, Moscow, Russia | 14 – 17 May | | |
| | Publication date: | 20 March | Special: METEC-previous report 1 | SEAISI, Bangkok, Thailand | 17 – 20 June | | |
| 2 | Ad-closing date: Printing material: | 24 May 28 May | GMTN fair issue The Bright World Of Metals | ESTAD European steel technology and application days, Düsseldorf, Germany | 24 – 28 June | | |
| Publication date: 14 June | | 14 June | of Metals. | METEC, GIFA, Thermprocess, Newcast, Düsseldorf, Germany | 25 – 29 June | | |
| | | | <u>n</u> | wire - Tube Asia, Bangkok, Thailand | 18 – 20 September | | |
| | | | Special: METEC-previous report 2 | Tubotech, wire South America, Sao Paulo, Brazil | 1 – 3 October | | |
| | Ad-closing date: | 23 August | Metallurgy | EMO 2019, Hanover, Germany | 16 – 21 September | | |
| 3 | Printing material: Publication date: | 27 August 11 September | | European Stainless Steel Conference, Vienna, Austria | 20 September – 2 October | | |
| | | | | European Slag Conference, Thessaloniki, Greece | 9 – 11 October | | |
| | | | Special: Review METEC 2019 - Part 1 | Metal Expo, Moscow, Russia | 12 – 15 November | | |
| | Ad-closing date: | 22 November | Forming technology | Euroforum "Zukunft Stahl", Düsseldorf, Germany | March 2020 | | |
| 4 | Printing material: Publication date: | 26 November 11 December | | Metal + Metallurgy, Beijing, China | March 2020 | | |
| | Publication date. | 11 December | wire – Tube 2020, Düsseldorf, Germany | | 30 March – 3 April 2020 | | |
| | | | Special: Review METEC 2019 - Part 2 | wife – Table 2020, Busseldon, definially | 0 April 2020 | | |
| | | | 2020 | | | | |
| 1 | Ad-closing date: Printing material: Publication date: | 24 January 2020 28 January 2020 11 February 2020 | Forming technology | | | | |

1 Ad rates and sizes (prices in euro, surcharges non-discountable)
All prices are net, without VAT.

| Format | Size of print area width x height in mm | Trimmed size width x height in mm* | Basic rate b/w | 2-colour | 3-colour | 4-colour |
|---|---|------------------------------------|-------------------|----------|----------|----------|
| Front cover, french cover | | 418 x 216 | _ | - | - | 5,890.00 |
| 2 nd /3 rd /4 th coverpage | 174 x 260 | 210 x 297 | 4,736.00 | 5,017.00 | 5,298.00 | 5,579.00 |
| 2/1 page | 348 x 260 | 420 x 297 | 7,606.00 | 7,887.00 | 8,168.00 | 8,449.00 |
| 1/1 page | 174 x 260 | 210 x 297 | 3,851.00 | 4,132.00 | 4,413.00 | 4,694.00 |
| 3/4 page, horizontal | 174 x 192 | 210 x 210 | 2,617.00 | 2,898.00 | 3,179.00 | 3,460.00 |
| 3/4 page, vertical | 130 x 260 | 145 x 297 | 2,617.00 | 2,090.00 | 3,179.00 | 3,400.00 |
| 2/3 page, horizontal | 174 x 172 | 210 x 191 | 2,617.00 | 2,898.00 | 3,179.00 | 3,460.00 |
| 2/3 page, vertical | 114 x 260 | 130 x 297 | 2,617.00 | 2,090.00 | 3,179.00 | 3,400.00 |
| Juniorpage | 128 x 174 | 145 x 210 | 2,175.00 | 2,456.00 | 2,737.00 | 3,018.00 |
| 1/2 page, horizontal | 174 x 128 | 210 x 145 | 2,175.00 | 2,456.00 | 2,737.00 | 3,018.00 |
| 1/2 page, vertical | 85 x 260 | 102 x 297 | 2,173.00 | 2,430.00 | 2,737.00 | 3,010.00 |
| 1/3 page, horizontal | 174 x 85 | 210 x 100 | 1,323.00 | 1,604.00 | 1,885.00 | 2,166.00 |
| 1/3 page, vertical | 54 x 260 | 72 x 297 | 1,323.00 | 1,004.00 | 1,005.00 | 2,100.00 |
| 1/4 page, horizontal | 174 x 62 | 210 x 80 | | | | |
| 1/4 page, vertical | 40 x 260 | 57 x 297 | 1,001.00 | 1,282.00 | 1,563.00 | 1,844.00 |
| 1/4 page, post card | 85 x 128 | 102 x 145 | | | | |

^{*} plus 3 mm trim on all sides

| 2 | Surcharges: Placement: | 20 % surcharge for first right side, opposite | | | (also folded) 216 x 307 mm. Allowance for trir 5 mm each, outside and inside 3 mm each fo | |
|---|---------------------------|--|------------------------|----------------|--|-------------------|
| | | Start and end of text on the b/w basic price (not discountable), 10 % surcharge for other binding placements with thecorresponding | | | 1 sheet = 2 pages 2 sheets = 4 pages | |
| | Colour: | b/w-format price (not discountable). Each standard color: 4-color surcharge: Colour surcharges are not discountable | 281.00 € 843.00 € | | Loose inserts: Weight up to 25 g Not bound in, max. size 205 x 295 in domestic circulation | mm. 3,970.00 € |
| | | Surcharge for special colours per colour Metal and fluorescent colours | 686.00 € on request | | in the total circulation incl. abroad 3 samples requested from the publish | on request er |
| | Format: | For type area advertisements, no Gate surcharge calculated. | | | Glued-on items | on request |
| 3 | Discounts: | For a booking period of one year Series discount Quantity disc 2 pages | | 6 Advertorial: | The ideal complement to your classic with an editorial-like background. Yo | u provide |

| Series discount | Quantity discount | | | |
|-------------------------|-------------------|------------------------|--|--|
| 3 - 5 advertisements | 5% | 2 pages 5 % | | |
| 6 - 11 advertisements | 10% | 3 - 5 pages 10 % | | |
| 12 – 23 advertisements | 15% | 6 - 9 pages 15 % | | |
| 24 a.m. advertisements | 20 % | 10 - 12 pages 20 % | | |
| | | from 13 pages 25 % | | |
| No discount on colour o | uroboac | a additional tachnical | | |

No discount on colour surchages, additional technical effort charged and situations vacant.

Combinations: 3 % for simultaneous placement in STAHL + TECHNIK and STEEL + TECHNOLOGY of at least

3 advertisements within one year

- 4 Categories: Vacancies and job applications, see page 14
- 5 Special forms

of advertisements: Bound-in inserts

Discountable, 1 bound-in insert = 1/1 page ad Weight up to 11g/sheet. Only whole circulation.

| | | Weight up to 25 g Not bound in, max. size 205 x 295 | mm. |
|---|-------------------|---|--|
| | | in domestic circulation | 3,970.00 € |
| | | in the total circulation incl. abroad | on request |
| | | 3 samples requested from the publish | er |
| | | Glued-on items | on request |
| 6 | Advertorial: | The ideal complement to your classic with an editorial-like background. Yous with text/picture material and we laccording to the magazine design: 2/1 pages, 4c (10,000 characters incl. spaces 1/1 page, 4c (5,000 characters incl. spaces 1/2 page wide, 4c (2,000 characters incl. spaces | u provide layout it s) 8,449.00 € s) 4,694.00 € |
| 7 | Terms of payment: | 2 % discount on payments within 1 and net price for payments within 3 from the date of the invoice. | • |
| | Bank account: | Commerzbank AG, Düsseldorf IBAN: DE91 3008 0000 0212 6151 SWIFT-Code: DRESDEFF | 00 |
| | | Deutsche Bank AG, Düsseldorf IBAN: DE04 3007 0010 0155 7008 | 00 |

SWIFT-Code: DEUTDEDD

Vacancies/Job applications Advertisement formats and prices for the job market (prices in Euro, surcharges not discountable) All prices are net, without VAT.

| Format | width x height in mm | Vacancies print (b/w) | Job applications print (b/w) |
|--|---|--------------------------|--|
| 1/1 page | 174 x 260 | 2,250.00 | - |
| 3/4 page | 130 x 260 174 x 195 | 1,711.00 | - |
| 2/3 page | 174 x 172 horizontal 114 x 260 vertical | 1,501.00 | - |
| 1/2 page | 174 x 128 horizontal 85 x 260 vertical | 1,117.00 | - |
| 1/3 page | 174 x 85 horizontal 54 x 260 vertical | 748.00 | - |
| 1/4 page | 85 x 128 (only vacancies) 174 x 62 horizontal 40 x 260 vertical | 565.00 | 93.00 |
| 1/6 page | 174 x 72 horizontal 56 x 128 vertical | 382.00 | - |
| 1/8 page | 85 x 62 horizontal | 288.00 | 132.00 |
| 1/16 page | 85 x 30 horizontal | 239.00 | 176.00 |
| Colour surcharges: Each standard color: 4-color surcharge: Box fee: National: International: | | | incl. box number fee and Offer postage and Internet |

Order form

STEEL* TECHNOLOGY

We order the following advertisement(s):

| | | | | | in the issue | The theorem of the Faunt but and the Faunt but a |
|----------------------------|-----|----|----|----|-------------------|--|
| Format | b/w | 2c | 3c | 4c | 2019 | 2020 |
| Front cover, french cover | - | - | - | | First issue 2 3 4 | 1 |
| 2 nd cover page | | | | | First issue 2 3 4 | 1 |
| 3 rd cover page | | | | | First issue 2 3 4 | 1 |
| 4 th cover page | | | | | First issue 2 3 4 | 1 |
| 2/1 page | | | | | First issue 2 3 4 | 1 |
| 1/1 page | | | | | First issue 2 3 4 | 1 |
| 3/4 page, horizontal | | | | | First issue 2 3 4 | 1 |
| 3/4 page, vertical | | | | | First issue 2 3 4 | 1 |
| 2/3 page, horizontal | | | | | First issue 2 3 4 | 1 |
| 2/3 page, vertical | | | | | First issue 2 3 4 | 1 |
| Juniorpage | | | | | First issue 2 3 4 | 1 |
| 1/2 page, horizontal | | | | | First issue 2 3 4 | 1 |
| 1/2 page, vertical | | | | | First issue 2 3 4 | 1 |
| 1/3 page, horizontal | | | | | First issue 2 3 4 | 1 |

| 1/3 page, vertical | | First issue 2 3 4 | 1 |
|----------------------|--|-------------------|----|
| 1/4 page, horizontal | | First issue 2 3 4 | 1 |
| 1/4 page, vertical | | First issue 2 3 4 | 1 |
| 1/4 page, post card | | First issue 2 3 4 | 11 |

| Booking by: | | | |
|-------------------|---------|-----------------|--|
| Company: | | | |
| Name, first name: | | | |
| Adress: | | | |
| Postcode, City: | | | |
| Phone: | E-mail: | | |
| | | | |
| Date | | Stamp/Signature | |

Privacy: The personal data you enter here will be stored and used exclusively for processing your order. Your data will not be passed on to third parties.

You can of course object to the storage of your data at any time. To do this, simply send an e-mail to anzeigen@dvs-hg.de.



5 .. .

Contact person:

Markus Winterhalter P: +49 211 1591 142 markus.winterhalter@dvs-hg.de

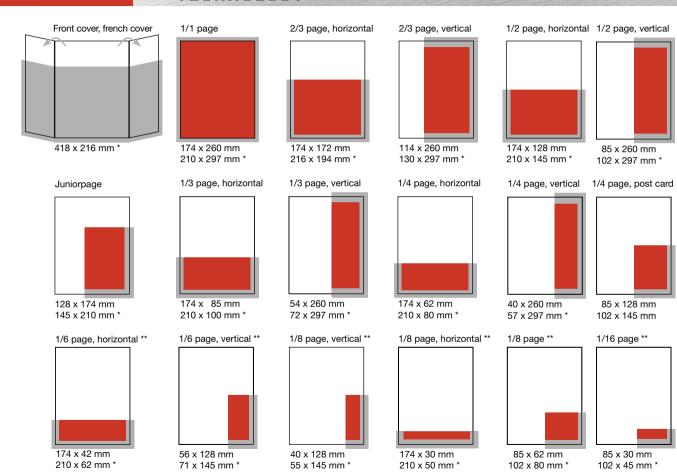
Type area
Width x Height

■ Trimmed size*

Width x Height

STEEL* TECHNOLOGY

Formats and technical details



^{*} All "trimmed" formats plus 3 mm bleed per page.

^{**} Exclusively in the German trade journal "STAHL + TECHNIK".

STEEL* TECHNOLOGY

Formats and technical details

1 Size of journal: 210 mm wide, 297 mm high, DIN A4

format untrimmed: 216 mm wide,

303 mm high. 3 mm trimming allowance

at all sides

Print area: 174 mm wide, 260 mm high

2 columns, 85 mm wide each 3 columns, 56 mm wide each

2 Printing and binding method: Offset, perfect binding

3 Transmission of digital data: Katrin Küchler

P: +49 211 1591-146

E-mail: katrin.kuechler@dvs-media.info

4 File formats: We recommend PDF/x-3 data files. The

transmission of open data (e.g. InDesign, Quark Xpress, etc) should be avoided. The file must be printable, i.e. with all used fonts embedded in the file. Half-tone images should have a resolution of 300 dpi, line-art images a resolution of at least

600 dpi.

5 Colours: European scale (CMYK) according to ISO

12647-2 (PSO), spot colours on request. For conversion and control of the colour space (ICC Color Management), please refer to the standard ECI offset profiles. (The profil "ISO Coated v2" (ECI) in the package "ECI Offset 2009" is available

free of charge at www.eci.org).

6 Proofs:

"Media Standard Printing" (bvdm). Digitally produced proofs must be delivered with the FOGRA media wedge which is used to control color values (the media wedge can be purchased from www.fogra.org). Preprint proofs must contain an official print control strip.

Compulsory colour proofs according to

7 Archiving of data: As the data are archived, it is generally possible to use the data in an unchanged

version for reprints. However, we do not assume any responsibility for the provided

data.

8 Warranty: We accept no responsibility for the printing

result, if the data (for texts, colours, artwork) provided are incomplete or deviate from the proof. Wrong exposures due to incomplete or faulty files, wrong settings or incom plete instructions will be charged extra. Also additional typesetting or copying effort and the production of faulty proofs will be extra

charged.

9 Contact: Katrin Küchler

P: +49 211 1591-146

E-mail: katrin.kuechler@dvs-media.info

Bound-in inserts:

Before acceptance and confirmation of the order by the publisher, a compulsory sample must be furnished. Also a blank sample, with indication of size and weight, will be accepted, if no other material is available. Bound-in inserts must be clearly discernible as advertisement, must not be mistaken for an editorial part of the journal and must only cover the products of an advertiser. Placement of bound-in inserts may be limited by the technical feasibility. For any bound-in insert made of a material other than paper the publishers will first obtain approval from the postal company.

Formats:

Untrimmed in mm width x height
1 sheet (= 2 pages) 216 x 307
2 sheets (= 4 pages) 432 x 307
3 sheets (= 6 pages) 620 x 307
4 sheets (= 8 pages) = 2 x 2 sheets

Quantity:

on request

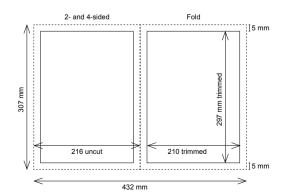
Technical details:

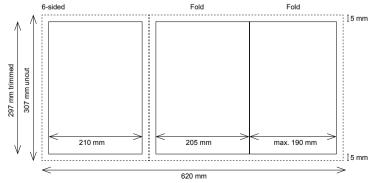
Bound-in inserts must be delivered with untrimmed edges. Multi-sheet inserts must be delivered properly folded. The cover page of the insert must be indicated. Inserts must be delivered in such a way that no additional cutting, folding or reworking is necessary. Extras and additional folding or gluing work will be charged separately. Multi-sheet inserts must be folded on the side of the binding. If these preconditions are not met, an extra charge will have to be paid.

Shipping adress:

Prepaid delivery to: Kraft Premium GmbH Industriestraße 5 – 9 76275 Ettlingen, Germany

Indicate as reference: For "STAHL + TECHNIK" or "STEEL + TECHNOLOGY", Issue No.





Loose inserts, glued-on items

Formats und technical details

Inserts: Conditions for order acceptance and confirmation by

the publishing house are the presentation of a binding sample, if necessary a dummy sample with size and weight indication. Inserts may only be used for the sales program of an advertiser. The insert must be designed in such a way that the reader does not associate it with the text part of the magazine. The placement will be carried out according to the technical possibilities. Exclusively for MPT International.

Reference to insert: Reference to the insert will be included in the

advertisers' index free of charge.

Quantity: on request

Deadline for delivery: Up to 10 days after the ad-closing date.

(see dates and planned topics on pages 2, 3 and 11)

Format: Max. 205 x 295 mm

Shipping adress: Prepaid delivery to:

Kraft Premium GmbH Industriestraße 5 – 9 76275 Ettlingen, Germany

Indicate as reference: For

"STAHL + TECHNIK" or "Steel + technology",

Issue No.

Technical details: As the material is inserted loose, i.e. without fixture of

any kind, it must be a single piece. The inserted material must be delivered in such a condition that no additional handling or processing is required. Any extra work (e.g. folding) will be separately charged. Inserts printed on a material other than paper will not be accepted unless a compulsory sample has been furnished before, for checking its suitability for processing and shipping. Inserts consisting of several sheets must close up towards the binding, i.e. towards the inserting direction.

For postcards glued onto inserts or advertisements, the following rates apply: 167,– € / 1,000 pieces incl. postage excl. gluing costs:

 Gluing by machine can be done, if glued-on edge is in parallel to the binding and at a distance between 1 and 7 cm from the binding; the height is variable.

Gluing costs are 128 \in /1,000 pieces. In other cases, including affixing at an angle, the rate for manual gluing is 189 \in /1,000 pieces.

For other advertising items (product samples, CD/DVD etc.), the rate for inserts will apply. Gluing costs will be quoted on request based on a compulsory sample. The glued area will be in parallel to the binding. Items can be affixed at variable height at a distance between 2 and 7 cm from the binding.

on request

Quantity:
Loose inserts and

Glued-on items to be sent to:

Prepaid delivery to: Kraft Premium GmbH Industriestraße 5 – 9 76275 Ettlingen, Germany

Indicate as reference: For "STAHL + TECHNIK" or "STEEL + TECHNOLOGY", Issue No. - more attention for your print advertising!

Our special forms of advertising are a special form of print advertising, they appear sympathetic and at the same time surprising to the reader and are therefore particularly well perceived and remembered. So your advertising remains present.

Special advertising formats

- » offer you a particularly prominent advertising placement
- » show our readers your target group your innovative power
- » are attention- and / or topic-oriented
- » increase the response effect

Let your creativity run free, draw from the large offer of our innovative special advertising forms or challenge us with your own ideas.

Print works - we are happy to advise you!

The classics

Bound-in inserts



Supplements



Stickers / Booklets



You will find further special forms of advertising on the following page.

STEEL+ **TECHNOLOGY**

Booklet within a booklet



Post-it on carrier advertisement Banderole





1/6 page, 1-column Island display



2x 2/3 page vertical, Across booklet waistband



2x 1/3 page, tunnel display



3x 1/3 page, across bund



1x 1/3 page vertical, center column

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2x 1/3 page, tunnel display

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STEEL+ TECHNOLOGY

Formats, prices, technical specifications and advertising formats
without VAT - valid from 01 January 2019

E-paper Padvertising formats

1 Prices: Clickable advertisements in STAHL + TECHNIK/

STEEL + TECHNOLOGY-E-Paper

250.00 €

with the following multimedia expansions/linking possible:

on (Image)Video

on website/product page to event/trade fair information

E-mail, maps, sounds and much more

2 File formats: Maximum file size (incl. default and transition

images): 5 MB

Default and transition images: File format: JPG

Maximum file size: 200 KB per image

Video formats: preferably Windows Media or mp4 -

16:9 with 1024 x 576 px or greater,

24 - 25 frames/second, 4Mbit encoding rate,

Stereo Sound 44KHz Sampling. All popular video formats

3 Volume of data: max. 5 MB

4 Shipping adress: DVS Media GmbH

Aachener Straße 172, 40223 Düsseldorf, Germany Postfach 10 19 65, 40010 Düsseldorf, Germany

5 Delivery deadline: 20 days before publication of the print edition

For data delivery we need the following information:

Company / Contact / Phone / E-mail / Journal / Issue

Ad customer / ad spec / ad spec name (optional) / Ad order from

6 Contact person: Markus Winterhalter

P: +49 211 1591-142

E-mail: markus.winterhalter@dvs-hg.de

Katrin Küchler

P: +49 211 1591-146

E-mail: katrin.kuechler@dvs-media.info

Information sheet - Digital printing documents

Supplement to Advertising Rates List No. 1, valid from 01.01.2019

The following conditions must be observed in order to accept digital advertisements/print documents and process them without any problems:

Order

In addition to the corresponding file name, we require an exact order for each data carrier or file transfer as well as printouts and, in the case of colour advertisements, proofs that are binding for printing with the necessary details. In the case of FTP transmissions, we request the corresponding advertising order, enclosing a copy of the advertising motif, to be sent simultaneously by fax to the number given below. The deadline for the acceptance of advertisements and the delivery date for print documents specified in the media information shall also apply to advertisements delivered digitally (see AMF Schedule T "Schedule and Topic Plan").

Contact

Announcements, information, votes, etc. for transmissions digital print documents via

Katrin Küchler

P: +49 211 1591-146

E-mail: katrin.kuechler@dvs-media.info

Systems/Programs

Apple Macintosh:

Freehand up to version MX Illustrator up to version CS6 Photoshop up to version CS6 QuarkXPress up to version 8.0 InDesign up to version CS6

Graphics/other imports

If graphics or scans are placed in the display, these imports must be included in any case. The graphics or image files in the original program must also be saved separately on data carriers. They should not contain any compressions, raster images should have a resolution of at least 300 dpi, line images 1200 dpi.

Permissible graphic formats: the usual EPS, TIFF or BMP files.

Colour advertisements/receipts/proofs

A binding expression is required for each side to be exposed. For colour advertisements with special colours (Pantone, HKS), colour-separated printouts with the exact colour designations are required. For the printing of advertisements in Euroscale (CMYK), a proof is absolutely necessary. Colour prints from the colour copier are not binding.

Prices

The following prices apply to the acceptance of digital advertisements. Incorrect exposures due to incomplete or faulty files, incorrect settings or incomplete information will be charged. This applies equally to additional typesetting or litho work as well as to the creation of missing proofs. Files in Word, Excel and PowerPoint can only be used with additional effort (additional costs).

Exposure:

up to format DIN A4 45.00 € up to format DIN A3 88.00 €

STEEL+ TECHNOLOGY

Information sheet - Digital printing documents

Supplement to Advertising Rates List No. 1, valid from 01.01.2019

Windows:

CorelDraw up to version 8 (saved as EPS-files, font as sign path)

Other systems/programs on request. We request an original file with details of all imports used and additionally an EPS file.

Printable PDF file with at least 300 dpi

Data carrier/receiver

CD-ROM DVD +R/-R

FTP-server (Access data on request)

E-mail (Data volume not more than 10 MB)

Together with the data carrier or the FTP transmission all information about journal/title, sender/company, operating system, program versions used, file names as well as number and names of the printing colours are required. (Files must not be stored in closed postscript files.)

Font

In the program files and attached font imports no modified fonts may be used. All fonts and font styles used, in particular those contained in EPS files, must be listed in the order. The fonts will only be used for processing the transmitted order and will be deleted immediately afterwards.

Digital or analogue proof:

up to format DIN A4 45.00 € up to format DIN A3 88.00 € Pre-press proofs on request

Hourly rate for DTP work:

Recognized file errors will be processed as far as possible at the request of the customer and after consultation of the necessary work effort.

Interventions will be charged at 63 € per hour or part hour.

Other services

All other prepress work on a time and material basis on request.

Warranty

Only what is available on the data carrier can be exposed. The publisher accepts no liability for deviations in texts, illustrations and especially colours. The printing of colour advertisements without a proof is without guarantee. We assume that the files sent and handed over to us are copies and assume no liability for their existence.



How to ignite the advertising turbo with your professional contributions ...

With your article published in one of our trade journals you have set a **visible sign of your professional competence.**Use this effect to really step on the gas in your marketing - with a **reprint** in print or digital!

With printed special editions of your technical contribution, you literally "put your competence in the hands" of customers or partners. And at events, printed special editions successfully complement your marketing activities.

In digital form, you can integrate the special prints into your website or send them conveniently by e-mail.

Whether print or digital: reprints protect you against copyright infringement. All publications and representations in our media are protected. With our reprint variants, you can publish your contribution in a legally harmless manner.

We will be happy to make you an individual offer.



The classic

- as a print product

- » Printed
- » Print run starting at 100 copies
- » Includes permission to distribute your prints
- » Saddle stitch
- » On request, practical ring eye stapling for filing (surcharge 20.00 €)



As a Internet-PDF – digital

- » Web-compatible file format
- » For the integration on your website or for dispatch by e-mail
- » Including permission to publish on the Internet and for dissemination
- » Ideal in combination with print or print PDF



As a print-PDF - digital

- » High-resolution print file in PDF format
- » For distribution to your own printer
- » Unlimited print run
- » Unlimited reprinting rights
- » Includes permission to distribute your prints

Consulting + Booking:

DVS Media GmbH Postfach 10 19 65, 40010 Düsseldorf, Germany Aachener Straße 172, 40223 Düsseldorf, Germany

Martina Reintjens
P: +49 211 1591-156
E-mail: martina reintier

E-mail: martina.reintjens@dvs-hg.de

www.dvs-media.eu



Original front cover

Pure competence

You start with the original cover page.

- An extra field draws attention to your contribution.

Alternatively, you can insert your own cover picture or ad.

Head-front cover

Concise introduction

Your article starts directly below the headline of the journal.





Corporate-front cover

Individual design

The title page corresponds to the corporate design of your company.

Basic-front cover

Getting straight to the point

Only at the top of the page is _ the reprint shown as such.



We also offer the following services

Page numbers, third-party advertisements and contributions will be removed. Use the free space to place your own ad or contact data.

1

The classic – as a print product (4-colour)

- » Printed
- » Includes permission to distribute your prints
- » Print: 4-colour Euroscala, Paper: 135 g/m² Picture print matt, white
- » Format: DIN A4 (front and back printed)
- » On request, practical ring eye stapling for filing (surcharge 20.00 €)



| | Circulation* | | | | | | | | | | | |
|-------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|--|--|--|
| Pages | Processing | 100 | 200 | 300 | 400 | 500 | 600 | 800 | 1.000 | | | |
| 1 | plan | 206.00 € | 256.00 € | 296.00 € | 304.00 € | 310.00€ | 316.00 € | 328.00 € | 340.00 € | | | |
| 2 | plan | 256.00 € | 310.00 € | 350.00 € | 362.00 € | 368.00 € | 374.00 € | 386.00 € | 398.00 € | | | |
| 4 | Folded | 394.00 € | 532.00 € | 584.00 € | 608.00€ | 620.00€ | 632.00 € | 656.00 € | 680.00 € | | | |
| 6 | Folded | 524.00 € | 678.00 € | 798.00 € | 828.00 € | 850.00 € | 872.00 € | 916.00 € | 960.00 € | | | |
| 8 | Saddle | 632.00 € | 816.00 € | 864.00 € | 892.00 € | 936.00 € | 974.00 € | 1.054.00 € | 1.130.00 € | | | |
| 12 | Saddle | 1,064.00 € | 1,200.00€ | 1,264.00 € | 1,320.00€ | 1,366.00 € | 1,416.00 € | 1,516.00 € | 1,616.00€ | | | |
| 16 | Saddle | 1,416.00 € | 1,472.00 € | 1,536.00 € | 1,594.00 € | 1,658.00 € | 1,718.00€ | 1,838.00 € | 1,958.00 € | | | |

All prices plus VAT and shipping costs.

^{*}We will be happy to make you an individual offer for a different circulation.

STEEL* TECHNOLOGY



As a print-PDF - digital

- » High-resolution print file in PDF format
- » For distribution to your own printer
- » Unlimited print run
- » Unlimited reprinting rights
- » Includes permission to distribute your prints

| 300 dpi printable | 1 page | 2 pages | 3 pages | 4 pages | from 5 pages |
|----------------------|---------|---------|----------|---------|--------------|
| | 500.00€ | 600.00€ | 700.00 € | 800.00€ | 900.00 € |

All prices plus VAT and shipping costs.



As a Internet-PDF - digital

- (3)
- » Web-compatible file format
- » For the integration on your website or for dispatch by e-mail
- » Including permission to publish on the Internet and for dissemination
- » Ideal in combination with print or print PDF

| 200 dpi Internet-PDF | 1 page | 2 pages | 3 pages | 4 pages | from 5 pages |
|-------------------------|---------|---------|---------|----------|--------------|
| | 120.00€ | 160.00€ | 200.00€ | 240.00 € | 280.00€ |

All prices plus VAT and shipping costs.

Consulting + Booking:

DVS Media GmbH Postfach 10 19 65, 40010 Düsseldorf, Germany Aachener Straße 172, 40223 Düsseldorf, Germany

Martina Reintjens P: +49 211 1591-156 E-mail: martina.reintjens@dvs-hg.de www.dvs-media.eu

DVS Media GmbH

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E-mail: markus.winterhalter@dvs-hg.de

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Aachener Straße 172 40223 Düsseldorf, Germany P: +49 211 1591-146

E-mail: katrin.kuechler@dvs-media.info

Editor

Dipl.-Ing. Arnt Hannewald

Aachener Straße 172 40223 Düsseldorf, Germany P: +49 211 1591-232

E-mail: arnt.hannewald@dvs-hg.de

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Switzerland

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