

Media Information 2020

SCHWEISSEN UND SCHNEIDEN – Technical journal for welding and allied processes





WISSEN, WAS ZÄHLT Geprüfte Auflage Klare Basis für den Werbemarkt



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Brief characteristics, editorial staff/publishing house, scope analysis and content analysis

1 Brief Characteristics:

Technical-scientific trade journal for welding, cutting and brazing/soldering technology, including the large number of peripheral fields. Editorial subjects: research and development, training, further education, exchange of experience, welding, cutting, brazing/soldering, adhesive bonding and allied processes, material-related questions (ferrous and non-ferrous metals, plastics as well as base and filler materials), calculation, design and fabrication in structural steel engineering, tank construction, apparatus engineering, vehicle manufacture and mechanical engineering, welding machines including robots and controllers, material testing (destructive and non-destructive) as well as safety at work and health protection.

2 3 4 5	Memberships: Organ: Publisher: Editorial staff:	Media Database of the German Trade Press Official organ of DVS – German Welding Society DVS – German Welding Society DiplIng. Dietmar Rippegather (management/responsible)
6	Advertisements:	Markus Winterhalter
7	Year: Publication method:	Volume 72, 2020 monthly
8	Print run:	6,000 copies
9	Publication/ subject plan:	see page 04 – 05

DVS Media GmbH

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14	Subscription charges:	Annual subsc (Print/Online/ plus postage	Mobile)	207.	50	€	
15	Scope analysis in 2018				=	11 issues	
	Format of the journal:		DIN A4				
	Total scope:		924	pages	=	100.0 %	
	Editorial section:		612	pages	=	65.6 %	
	Advertising section: of which		312	pages	=	34.4 %	
	Job and opportunity adver	tisements	2	pages	=	0,01%	
	Bound inserts		0	pages	=	0%	
	ABC of joining technology		132	pages	=	42.3 %	
	Loose inserts		3	pieces	=	0,01%	
16	Content analysis of the e	ditorial sectio	n in 2018		=	612 pages	
	Management: Experience from the econo	omy	32	pages	=	5.2 %	
	and practice:		366	pages	=	59.8 %	
	Events:		41	pages	=	6.7 %	
	Standardisation:		25	pages	=	4.1 %	
	New devices and machine Society communications/	S	29	pages	=	4.8 %	
	news about people:		68	nages	=	11.1 %	
	Miscellaneous:		51	pages		8.3 %	
						100.0 %	

612 pages = 100.0 %



Publication and editorial plan 2020 (Subject to amendments)

Issue / Month	Main subject areas	Fairs, conferences and events	Ad closing date
1 – 2/ January/February	New findings about resistance welding Use of robots and sensors for joining, cutting and coating Developments with regard to gas-shielded metal arc welding	Roboter 2020, Conference and Exhibition February 12 – 13, 2020, Fellbach/Germany 4. Additive Manufacturing Forum March 11 – 12, 2020, Berlin/Germany	January 14, 2020
3/March	Joining of materials using suitable additives and auxiliary materials Manufacturing processes and means Additive manufacturing of components by welding	wire – International Trade Fair "Wire and Cable" March 30 – April 03, 2020, Düsseldorf/Germany Tube – International Trade Fair March 30 – April 03, 2020, Düsseldorf/Germany	February 11, 2020
4/April	Developments for the welding processing of high-alloy materials Application of welding and gluing Thermal separation	CUTTING WORLD April 28 – 30, 2020, Essen/Germany ELMIA Welding & Joining Technology May 12 – 15, 2020 Jönköping/Sweden	March 11, 2020
5/May	Use of soldering for joining materials Automation in welding, separating and coating technology fabrication Hybrid welding process	automatica 2020 June 16 – 19, 2020, Munich/Germany	April 15, 2020
6/June	Developments of laser and electron beams for welding and cutting Quality assurance and use of test procedures in joining technology Welding in installation engineering and tank construction		May 13, 2020
7/July	Additive manufacturing and coating by means of welding Welding of material compounds Simulation, calculation and designing in welding technology		June 5, 2020

8/August	Developments in gas-shielded metal arc welding Productivity increase and quality assurance through process control during welding Welding guidelines Findings on occupational safety, health and environmental protection in welding technology		July 15, 2020
9/September	Preview on EuroBLECH Trade Fair Application examples of welding and cutting technology Economic development of the market for welding and cutting equip- ment and additives	DVS CONGRESS 2020 Annual Welding Conference 2020 September 14 – 16, 2020, Koblenz/Germany ALUMINIUM 2020 October 06 – 08, 2020, Düsseldorf/Germany	August 12, 2020
10/October	EuroBLECH Trade Fair Issue including PocketGuide Manufacturing processes and materials Basic materials and development of filler materials Networking and industry 4.0 in welding and cutting technology	EuroBLECH – International Sheet Metal Working Technology Exhibiton October 27 – 30, 2020, Hanover/Germany	September 16, 2020
11/November	Welding, soldering and bonding for lightweight structures made of metallic and non-metallic materials Joining of aluminium, magnesium, titanium; beam welding processes		October 14, 2020
12/December	Report on the DVS CONGRESS 2020 Special welding procedures: ultrasonic welding, hybrid joining and friction welding		November 11, 2020

Regular sections:

News, from companies, reports, publications (books, journals, software and standards), events as well as society information (society communications, personnel news and anniversaries and DVS forum)



Advertising Rates 52 valid from January 1st, 2020

Format:	DIN A4 (210 mm wide, 297 mm high)		Job-advertisement:	: Column-millimeter-price 7.00 € Box number charge 6.50 € Your job advertisement also appears for one month		
Type area:	181 mm wide, 247 mm high, 3 columns pe	er 57 mm		in the job market on the DVS websites additional possibilities for job offers	3.	
Basic rates: (black/white)	1/1 page 3,600.00 € 1/2 page 1,800.00 € Juniorpage 2,260.00 € 1/3 page 1,220.00 € 1/4 page 905.00 € 1/8 page 450.00 € 1/16 page 240.00 € 1/32 page 125.00 €		Bound-in-inserts:	2 pages (paper up to 115 g/m²) 2 pages (paper up to 170 g/m²) 4 pages Size: 216 mm wide, 305 mm high 3 mm bleed difference round	4,050.00 € 5,040.00 € 6,140.00 €	
	unusual size to inquiry		Discount:	2 Bound-in inserts 5 % 3 Bound-in inserts 10 %		
PR-Special:	1/1 page b/w (181 mm wide / 247 mm hig	h) 3,600.00 €		6 Bound-in inserts 15 %		
	Guaranteed positions are subject to a surc	narge of 10 %	Loose inserts:	Inland circulation up to 25 g	350.00 € ‰	
Special Positions:	Front cover, four coloured 5,980.00 € 2 nd cover b/w 3,780.00 € 3 rd cover b/w 3,780.00 € 4 th cover b/w 3,800.00 €			postal charge incl. max. format: 195 mm wide, 285 mm h without discount To be supplied free of all charges to ou		
Bleed surcharge:	Size: 216 mm wide, 305 mm high	180.00 €		D+L Printpartner Schlavenhorst 10, 46395 Bocholt		
Colour surcharge:	$\begin{array}{c} 1/1 \text{ and } 1/2 \text{ page} \\ \\ \text{per standard colour} & 390.00 \in \\ \\ \text{per special colour} & 525.00 \in \\ \\ \text{four-coloured} & 1,050.00 \in \end{array}$	1/3 page and smaller 195.00 € 525.00 € 545.00 €	Terms of payment:	 +49 2871 2466-0 30 days after invoice date without disc 8 days after invoice date 2 % discount 		
Series discounts:	discounts:For advertisements published within 12 months for 3 repeats or 1 1/2 pages5 % for 6 repeats or 3 pages10 % for 12 repeats or 6 pages			Commerzbank AG, Düsseldorf IBAN: DE91 3008 0000 0212 6151 00 Deutsche Bank AG, Düsseldorf,) SWIFT-Code: DRESDEFF	
	No discounts on all surcharges			IBAN: DE04 3007 0010 0155 7008 00 6 SCHWEISSEN UND SCHN) SWIFT-Code: DEUTDEDD IEIDEN Media Information 2020	

Type area					New Advertising Formats			
1/1 page	1/2 vertical	1/2 horizontal	Juniorpage	1/3 vertical	1/3 horizontal	1/4 vertical	1/4 horizontal	1/8 page
181 mm wide 247 mm high	90 mm wide 247 mm high	181 mm wide 123 mm high	119 mm wide 170 mm high	57 mm wide 247 mm high	181 mm wide 82 mm high	90 mm wide 123 mm high	181 mm wide 62 mm high	90 mm wide 62 mm high
with bleed all formats plus 3 mm 1/1 page 210 mm wide	n bleed difference ro 1/2 vertical 105 mm wide	und	Juniorpage 133 mm wide	1/3 vertical 71 mm wide	1/3 horizontal 210 mm wide	1/4 vertical	1/4 horizontal 210 mm wide	1/8 page 105 mm wide
210 mm wide 297 mm high	105 mm wide 297 mm high	210 mm wide 148 mm high	133 mm wide 187 mm high	297 mm wide	210 mm wide 99 mm high	105 mm wide 148 mm high	210 mm wide 74 mm high	105 mm wide 74 mm high

Front cover:

210 mm wide, 185 mm high plus 3 mm bleed right **4th cover:** 210 mm wide 204 mm high



Data transmission, Data formats

Data transmission:

- 🖂 anzeigen@dvs-media.info
- We-Transfer

Please pay attention, that all fonts, logos and graphics used must also be delivered of the data

Data formats:

We recommend the delivery of PDF/X-3 or PDF/X-4 data. Open data (e. g. InDesign, QuarkXpress, etc.) should be avoided. The file must be printable, i.e. all fonts used must be embedded, halftone images require a resolution of 300 dpi line images at least 600 dpi.

Colours:

Printing inks (CMYK) according to ISO 12647-2 (PSO), special colours are possible on request. For conversion and control of the color space (ICC Color Management), special reference is made to the standard offset profiles of the ECI. (Free purchase of the profile "ISO Coated v2 (ECI)"; in the package "ECI_Offset_2009"; at www. eci. org).

Instruction for smooth processing:

- Prepare black-and-white advertisements only in black and white or grey shades
- Please mix colours only in cyan, magenta, yellow and black (process colours)
- The file name should not include any blanks or special characters
- Please send a printout of the file, so that the correctness of the data files can be checked
- In the case of 4c advertisements, please send a proof
- · For the data transmission, please specify the journal and issue in question



19 Sectors/branches of the economy/specialist fields/occupational groups

SCHWEISSEN UND SCHNEIDEN reports on the results of development and research papers from all fields of industry as well as from industry-free institutes. Furthermore, the journal provides information about experience with regard to the application of welding technology in practice - in structural steel engineering, building and bridge construction, mechanical engineering, electrotechnology, vehicle manufacture, aircraft manufacture, reactor construction as well as the chemical industry. This information is supplemented by topical reports on new developments as well as on economic questions.

Department/ Recipient groups group/ (according to the classification of the branches of the economy)		Proportion of the actually circulated print run		
class	(according to the diassification of the branches of the economy)	%	Copies	
36, 35, 5–7	Energy industry, water supply and mining	4.4	199	
20, 19.2	Chemical industry and mineral oil processing	4.4 3.8	172	
20, 19.2	Metal production and metal processing	3.8 10.0	453	
24 25.1	Manufacture of steel and light metal structures	8.1	367	
25.2	Boiler and tank construction	5.6	253	
28	Mechanical engineering	19.4	878	
29	Manufacture of cars and their parts	1.9	86	
30.9	Road vehicle construction (without cars)	1.3	59	
35.1	Shipbuilding	3.1	140	
30.2	Rail vehicle construction	2.5	113	
30.3	Aircraft and spacecraft construction	2.5	113	
45.2	Repair of motor vehicles	1.3	59	
26.51.2, 26, 27,	Electronics, precision mechanics and optics	1.9	86	
26.51.3		1.0	60	
41 - 43	Building trade	1.3	59	
46.9	Wholesale trade	5.6	253	
72	Science, research and teaching	20.0	905	
71	Technical advice and planning (especially architectural and engineering offices)	5.0	226	
	No information	2.3	104	
	Actually circulated print run	100.0	4,525	



Recipient structure analysis

20 Size of the economic unit	Proportion	of the actually circulated print run	22 Formal education/vocational training	Proportio	n of the actually circulated print run
	%	Copies		%	Copies
1 – 19 employees	24.4	1,104	University of technology or university	39.4	1,783
20 - 49 employees	16.3	738	Specialist, engineering		
50 – 299 employees	28.1	1,271	or technical college	39.4	1,783
300 and more employees	28.8	1,303	Miscellaneous vocational college	1.9	86
No information	2.4	109	Foreman's qualification test	9.4	425
-			Welding training (according to DVS guidelines)	2.5	113
	100.0	4,525	Concluded technical training	3.1	140
			Concluded commercial training	1.3	59
21 Position in the business	Proportion	of the actually circulated print run	Miscellaneous vocational training	1.3	59
	%	Copies	No training	1.3	59
			No information	0.4	18
Proprietor, member of the board					
or managing director	23.1	1,045		100.0	4.525
Plant or works manager	8.1	367			
Head of technical department	18.8	851	23 Age	Proportio	n of the actually circulated print run
Head of commercial department	1.3	59		%	Copies
Plant engineer or welding engineer	20.0	905			
Welding technologist,			Up to 29 years	6.3	285
welding specialist or foreman	6.9	312	30 – 39 years	13.8	624
Welding instructor,			40 – 49 years	30.6	1,385
welding shop foreman or welder	2.5	113	50 – 59 years	33.1	1,498
Technical clerk	1.9	86	60 years and older	16.2	733
Teacher at a university or			No information	0.0	0
a technical teaching institute	4.4	199			
Miscellaneous	12.4	561		100.0	4,525
No information	0.6	27			
-	100.0	4,525			



One entry - three special magazines

Publication in:



Circulation: 6,000 copies Frequency: in 6 of 11 issues annual Language: German



Circulation: 9,000 copies Frequency: in 6 of 11 issues annual Language: German



Circulation: 8,000 copies Frequency: 4 issues per annum Language: English

The advantages at a glance:

- Something for everyone: Organised topically into 13 main groups with more than 500 key words
- ☑ Unerring: The clear structure guides the user quickly and accurately to the target
- ☑ (Everything) at a glance: Each entry includes the full company address including E-mail- and Internet-address
- Translation contacts: The publication in our magazines enables you to be contacted even beyond the borders of Germany
- ${\ensuremath{\overline{\scriptsize O}}}$ Save costs: We offer attractive scale prices on the number of keywords
- In addition and free: The entry on the Internet at www.abc-der-fuegetechnik.de with your company logo and a link to your homepage

Start of entries is possible in each month. Deadline: 15th of previous month.



Structure/Prices

Structure

Organised topically into the following 13 main groups with more than 500 keywords:

- I Plant and equipment for joining, surfacing and cutting processes
- II Plant and equipment for heat treatment and other production processes (excluding thermal joining, coating and cutting))
- III General productions equipment, systems for computer aided manufacture, data processing, manual and automatic control engineering, automation
- IV Plant for production of filler materials and ancillaries
- V Workshop and workplace equipment, safety equipment, health and safety
- VI Accessories
- VII Filler materials
- VIII Ancillaries other than filler materials
- IX Measurement and testing technology (equipment and/or services)
- X Quality assurance, construction, consultancy (services)
- XI Sub-contracting (services)
- XII Organizations, education and training, research, information transfer, technical literature and regulations
- XIII Services

Your contact person: Vanessa Wollstein

DVS Media GmbH

www.dvs-media.eu

P. O. Box 10 19 65, 40010 Düsseldorf

vanessa.wollstein@dvs-media.info

Prices

The price of your entry depends on the number of keywords.

Number of keywords	Cost per annum/per keyword (EUR)*
1	145.00
2 - 5	128.00
6 – 10	113.00
from 11	100.00

* The prices are subject to VAT.



International Industry Guide

The **ABC** of joining

Now with improved Internet presence!

Your complete company entry including logo and linking to your homepage appears at **www.abc-der-fuegetechnik.de** and that **without any additional costs** whatsoever.

The new online presence doubles the range of your advertising measures.

Your contact person: Vanessa Wollstein



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JOBPORTAL FÜGETECHNIK

The job market for the branch. www.home-of-welding.com/jobportal

We are happy to advise you!

Britta Wingartz | Vanessa Wollstein P +49 211 15 91-155 /-152 | anzeigen@dvs-media.info

in cooperation with StepStone



JobPortal

Are you looking for skilled employees and executives who are familiar with joining technology? With our cross-media JobPortal, we reach the right target groups precisely.

- ☑ Online: more than 6,000 visitors per month
- ☑ Print: 5 leading trade magazines for your precise target group approach
- SCHWEISSEN UND SCHNEIDEN, DER PRAKTIKER, WELDING AND CUTTING, JOINING PLASTICS, THERMAL SPRAY BULLETIN
- ☑ You advertise via the DVS network in the setting of about 19,000 members

PRINT + ONLINE

Our packages at a glance:





Joining Starter Kit: Print: Ad size 1/3 page 4c Online: JobPortal + StepStone (for 30 days) 1,315 € (ex. VAT) Joining Business Kit: Print: Ad size 1/2 page 4c Online: JobPortal + StepStone (for 30 days) 1,670 € (ex. VAT)

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Joining Professional Kit: Print: Ad size 1/1 page 4c Online: JobPortal + StepStone (for 30 days) 2,080 € (ex. VAT)

Publish your job advertisement at a low package price:

Online: on the five websites of our trade journals

✓ Print: in one of the trade journals (1/1 page, 1/2 page or 1/3 page)

Online: in the JobPortal at www.home-of-welding.com/jobportal

Online: at StepStone, our cooperation partner in Germany

ONLINE

Our package at a glance:

Joining Online Kit: Online: JobPortal (for 30 days) 475 € (ex. VAT)





Online Banner advertising on the DVS Media pages



DVS Media GmbH has greatly extended its Internet presence and the range on offer online and has completely revised the design of these.

Why advertise online?

By placing banner advertisement, you increase the awareness of your company and promote the building-up of your image. Make use of the cost-favourable online advertising where your target group is searching!

In the meantime, the Internet is the leading medium for the procurement of business information. According to the most recent studies, over 70 % of the decision-takers already obtain information online first of all. (Online media spread information more quickly than traditional advertising vehicles and, as a rule, reach a substantially wider readership while doing so.)

Your advantage!

Via the various DVS pages, you can reach specialists and managers not only from welding, cutting and brazing/soldering technology, structural steel engineering, building and bridge construction and mechanical engineering but also in electrotechnology, wehicle construction, aircraft construction, power station development and the chemical industry.



The banners

Our range on offer encopasses various banner formats (static/animated). If booked by multiple advertisers, banners will rotate. Moreover, we are offering you interesting placement possibilities, perfectly adapted to your needs:

- www.schweissenundschneiden.de
- www.welding-and-cutting.info
- www.joining-plastics.info
- www.dvs-reaelwerk.de
- www.derpraktiker.de

- www.fuegen-von-kunststoffen.de
- www.thermal-spray-bulletin.info
- www.abc-der-fuegetechnik.de
- www.verzeichnis.jahrbuch-schweisstechnik.de
- www.tsb-bezugsquellen.de
- www.alu-lieferverzeichnis.de
- www.joining-plastics-bzv.de

Please request an offer this very day!



Bannerformats / Prices





File formats:

Static banner:jpg, gif, pngAnimated banner:swf, gif

Maximum data size: 80 KB

In case of delivery of a flash banner, we advise to attache also an alternative graphic banner as well as the landing page. This graphic displayed, if flash does not exist or is disabled in the browser.

When you create the banner make sure that the landing page is opened in a new browser window

Prices:

We offer you scale prices. The more views, the cheaper it is for you!

Volumen / Format	Button	Half Banner	Standard Banner	Large Banner	Skyscraper
1.000 Views	28.00€	42.00 €	85.00 €	170.00€	290.00 €
10.000 Views	140.00 €	210.00 €	420.00 €	840.00 €	1,440.00 €
100.000 Views	710.00 €	1,050.00 €	2,100.00 €	4,200.00 €	7,195.00€

Offprints





Marketing with specialist articles

3

Objective specialist articles are outstandingly suitable for supporting your corporate communication. Have an individual marketing and PR instrument with advertising impact produced at a favourable price and show neutral and targeted competence. Provide new stimuli for your marketing appearance - in accordance with the copyright.

Because, please bear in mind: All publications appearing in our trade journals as well as the presentation of the contents are protected by and subject to copyright. Therefore, we charge licensing fees for the publication of the articles. Without the agreement of the publishing house, this would constitute an infringement of the copyright.

We will be happy to make you an individual offer.

The classic – as a print product

- » In printed form
- » Print run already from 100 copies
- » Including the permission to distribute your prints
- » Saddle binding
- » On request, practical eyelet binding for filing (surcharge: € 20.00)

As a print PDF – digital

» High-resolution print file in the PDF format

2

- » For transmission to your own printing facility
- » Unlimited print run
- » Unrestricted reprinting right
- » Including the permission to distribute your prints

As an Internet PDF - digital

- » File format appropriate for the Web
- » For incorporation into your website or for dispatch by e-mail
- » Including permission to publish for the web and for distribution
- » Ideal in combination with print or print PDF

Advice + booking:

DVS Media GmbH P.O. Box 101965, 40010 Düsseldorf Aachener Straße 172, 40223 Düsseldorf

Martina Reintjens

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- Martina.reintjens@dvs-media.info
- www.dvs-media.eu



Offprints



Original title page

Pure competence

You start with the original title page. A separate field – draws attention to your article.

Alternatively, you can insert your own title picture or an advertisement.

Head title page

Concise entry

Your article begins directly underneath the head title line of the trade journal. -





Corporate title page Individual designing

The title page corresponds to the corporate design of your company.

Basic title page

Gets directly to the point

The special print is indicated as such _____ merely in the top margin.



We offer these services in addition:

Page numbers as well as third-party advertisements and articles are removed. Use the space which becomes free in order to place your own advertisement or contact data.



Offprints

The classic - as a print product (four-colour)

» In printed form

1

- » Including the permission to distribute your prints
- » Print: four-colour Euroscala, paper: 135 g/m² picture print, matt, white
- » Format: DIN A4 (front and back sides printed)
- » On request, practical eyelet binding for filing (surcharge: € 20.00)



Print run / quantity*									
Pages	Processing	100	200	300	400	500	600	800	1000
1	plano	€ 206,00	€ 256,00	€ 296,00	€ 304,00	€ 310,00	€ 316,00	€ 328,00	€ 340,00
2	plano	€ 256,00	€310,00	€ 350,00	€ 362,00	€ 368,00	€ 374,00	€ 386,00	€ 398,00
4	folded	€ 394,00	€ 532,00	€ 584,00	€ 608,00	€ 620,00	€ 632,00	€ 656,00	€ 680,00
6	folded	€ 524,00	€ 678,00	€ 798,00	€ 828,00	€ 850,00	€ 872,00	€916,00	€ 960,00
8	saddle	€ 632,00	€816,00	€ 864,00	€ 892,00	€ 936,00	€ 974,00	€ 1.054,00	€ 1.130,00
12	saddle	€ 1.064,00	€ 1.200,00	€ 1.264,00	€ 1.320,00	€ 1.366,00	€ 1.416,00	€ 1.516,00	€ 1.616,00
16	saddle	€ 1.416,00	€ 1.472,00	€ 1.536,00	€ 1.594,00	€ 1.658,00	€ 1.718,00	€ 1.838,00	€ 1.958,00

All prices plus value added tax and shipping costs.

* For any other circulation, we will be happy to draft you an individual offer.



As a print PDF - digital

2

3

» High-resolution print file in the PDF format

- » Transmission to your own printing facility
- » Unlimited print run
- » Unrestricted reprinting right
- » Including copyright for the distribution of your print materials

300 dpi	1 Page	2 Pages	3 Pages	4 Pages	ab 5 Pages
	€ 500,00	€ 600,00	€ 700,00	€ 800,00	€ 900,00

All prices plus value added tax and shipping costs.

As an Internet PDF – digital

- » File format appropriate for the Web
- » For incorporation into your website or for dispatch by e-mail
- » Including permission to publish for the web and for distribution
- » Ideal in combination with print or print PDF

200 dpi Internet-PDF	1 Page	2 Pages	3 Pages	4 Pages	ab 5 Pages
	€ 120,00	€ 160,00	€ 200,00	€ 240,00	€ 280,00

All prices plus value added tax and shipping costs.



Advice + booking:

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Offprints

Our Representatives



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