



### **MEDIA INFORMATION 2021**

Specialized media for joining, cutting and coating technology

www.dvs-media.eu

### **MEDIA INFORMATION 2021**

Specialized media for joining, cutting and coating technology

Content

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### **WELDING ALL OVER THE WORLD**









SINGLE-V BUTT WELD 15 MM SINGLE PASS WELDING

What's your welding challenge?

8,000 **Copies** 

55% readers in Europe

Content:	
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45% overseas readers

Underwater wet weiding and outing with stock electrodes for otherore applications - Part 1 Influence of weid imperfections on strigue strength and current relevant design guidelines



### **Editorial profile**

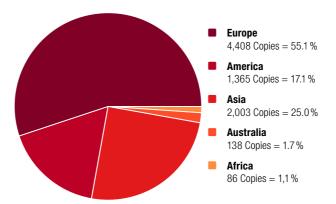


### **Distribution / Distribution in Europe**

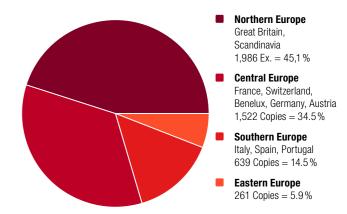
Editorial profile:	Technical magazine covering welding, cutting and brazing/soldering technology and related fields.		
Target group	Internationally operating industry experts and decision-makers about investment projects.		
Publisher:	DVS – German Welding Society, D-Düsseldorf TWI Ltd., GB-Cambridge Institut de Soudure, F-Roissy		
Editorial staff:	DiplIng. Dietmar Rippegather (responsible) Anja Labussek M.A. DiplIng. Viktor Travkin		
Year Publication frequency:	Volume 20, 2021 4 times a year		
Print run:	8,000 Copies		
Publication/subject plan	ı: see page 33		

Subscription charges:	Annual subscription 134.00 €  (Print/Online/Mobile)  plus postage costs  print magazines including online access 178.00 €  plus postage costs
Editorial Features:	<ul> <li>Research, development and application</li> <li>Training</li> <li>Continuing education</li> <li>Exchange of experiences</li> <li>Welding, cutting, brazing/soldering, adhesive bonding and allied processes</li> <li>Material issues (ferrous and non-ferrous metals, plastics, basic and additional materials)</li> <li>Calculation, construction and production in steel, container, apparatus, vehicle and mechanical engineering</li> <li>Welding machines including robots and controls</li> <li>Material testing (destructive and non-destructive)</li> <li>Occupational health and safety</li> </ul>

Distribution:



Distribution in Europe:



In cooperation with





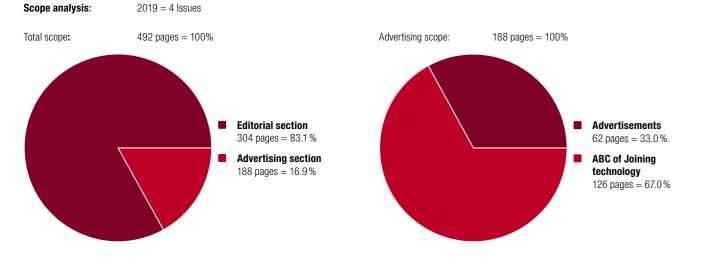




### Scope and content analysis



### **Topics and dates**



# Experience from the economy and practice 55 pages = 51.0% Management 29 pages = 9.5% Miscellaneous 33 pages = 10.9% Standardization 6 pages = 2.0% New devices and machines 13 pages = 4.3%

Issue/Month	Dates	Main subject areas	Fairs/conferences
<b>1</b> March	Ad closing date: February 08, 2021 Printing material: February 19, 2021	<ul> <li>Application examples of welding and cutting technology</li> <li>New insights into resistance welding</li> <li>Welding in plant, container and pipeline construction</li> <li>Additive manufacturing</li> </ul>	EuroBLECH Metal Workin March 09–12 Germany INDIA ESSEN WELDING & CUTTING March 25–27, 2021, Mumbai/India CUTTING WORLD, April 20–22, 2021, Essen/Germany FABTECH Mexico May 04–06, 2021, Mexico City/Mexico
2 June	Ad closing date: May 11, 2021 Printing material: May 21, 2021	<ul> <li>Automation through robots and sensors when joining and cutting</li> <li>Use of adhesive technology to join metallic and non-metallic materials</li> <li>Non-destructive testing</li> <li>Thermal spray: materials and applications</li> </ul>	ALUMINIUM-Weltmesse & Kongress der Aluminiumindustrie May 18.–20, 2021, Düsseldorf Germany ITSC 2021 International Thermal Spray Conference May 24–27, 2021, Quebec City/Canada BEIJING ESSEN WELDING & CUTTING June 16–19, 2021, Shanghai/China LASER World of PHOTONICS June 21–24, 2021 Munich/Germany
3 September	Ad closing date: August 10, 2021 Printing material: August 20, 2021	<ul> <li>Fair issue</li> <li>SCHWEISSEN &amp; SCHNEIDEN 2021</li> <li>Application examples of welding and cutting technology</li> </ul>	SCHWEISSEN & SCHNEIDEN 2021 World's leading trade fair joining - cutting - surfacing, September 13–17, 2021, Essen/ Germany DVS CONGRESS 2021 September 14–17, 2021, Essen/ Germany FABTECH September 13–16, 2021, Chicago/USA Tubotech October 05–07, 2021 in Sao Paulo/Brazil
4 November	Ad closing date: October 12, 2021 Printing material: October 22, 2021	<ul> <li>Review of the SCHWEISSEN &amp; SCHNEIDEN 2021</li> <li>Use of laser and electron beams for welding and cutting</li> <li>Increase in process stability and weld seam quality</li> <li>Special welding processes</li> </ul>	<b>BLECHEXPO/Schweisstec 2021</b> October 10–29, 2021, Stuttgart/ Germany



### Advertising rates 19 valid from January 1st, 2020

Format	Type area Width x Height in mm	with bleed Width x Height in m*	Basic rates b/w	2-coloured	3-coloured	4-coloured
Front Cover	-	210 x 185	-	-	_	4,790.00
First or Last cover page	-	210 x 297	2,990.00	3,380.00	3,770.00	4,040.00
Back cover	-	210 x 204	3,010.00	3,400.00	3,790.00	4,060.00
2/1 pages	362 x 247	420 x 297	4,570.00	4,960.00	5,350.00	5,620.00
1/1 page	181 x 247	210 x 297	2,855.00	3,245.00	3,645.00	3,905.00
Juniorpage	119 x 170	133 x 187	2,045.00	2,435.00	2,825.00	3,095.00
1/2 page, horizontal 1/2 page, vertical	181 x 123 90 x 247	210 x 148 105 x 297	1,430.00	1,820.00	2,210.00	2,480.00
1/3 page, horizontal 1/3 page, vertical	181 x 82 57 x 247	210 x 99 71 x 297	975.00	1,170.00	1,365.00	1,520.00
1/4 page, horizontal 1/4 page, vertical	181 x 62 90 x 123	210 x 74 105 x 148	725.00	920.00	1,115.00	1,270.00
Classified ads / job applications						
Millimeter price with a co	lumn width of 57 mm		6.20			
Box Number Fee			6.50			

\*plus 3 mm bleed on all sides

des All prices are in EURO and do not include the currently valid VAT rate.

**Format:** DIN A4 (210 mm wide x 297 mm high)

**Type area:** 181 mm wide x 247 mm high, 3 columns per 57 mm

Different ad formats will be billed in millimeters.

Are you looking for specialists in welding technology? Are you looking for a new job?

Our JobPortal, which we operate in cooperation with StepStone, makes your search easier, because it only deals with jobs related to welding, joining, cutting and coating.

Further information on prices & formats can be found on page 87





### Advertising rates 19 valid from January 1st, 2020

Surcharges:

**Colour surcharge:** 1/1 and 1/2 page 1/3 page and smaller

per standard colour 390.00 € 195.00 € four-coloured 1,050.00 € 545.00 € **per special colour:** 525.00 €

Bleed surcharge: 180.00 €

Placement surcharge: 10 % on the b/w basic ad rate.

No discounts on all surcharges.

**Series discounts:** For advertisements published within 12 months

for 3 repeats or 1 1/2 pages 5 % for 6 repeats or 3 pages 10 % for 12 repeats or 6 pages 15 % from 12 pages 20 % Discounts for multi-year contracts on request.

Technical information on ad formats, printing material and data transfer can be found on the pages 36 – 37.

Bound-in-inserts:	2 pages (paper up to 115 g/m2)	4,050.00€
	2 pages (paper up to 170 g/m2	5,040.00 €
	4 pages (paper up to 115 g/m2)	6,140.00 €

4 pages (paper up to 170 g/m2)

Size: 216 mm wide x 305 mm high incl. 3 mm milled edge, 5 mm head trim, 3 mm outside, 3

6.800.00€

 $\,mm\;base.$ 

 Discount:
 2 Bound-in-inserts
 5 %

 3 Bound-in-inserts
 10 %

 6 Bound-in-inserts
 15 %

**Loose inserts:** Domestic circulation up to 25 g € 350.00 ‰

postal charge incl.
higher weights on request

max. format: 195 mm wide x 285 mm high

Affixed reply cards to advertisements or loose inserts 180.00 € ‰

Loose inserts cannot be discounted.

**Advertorial:** The ideal addition to your classic advertising with an

editorial-like background. You provide text/image material, we adapt the layout to the magazine design:

2/1 pages, 4c

(10,000 Characters incl. spaces) 5,620.00 €

1/1 page, 4c

(5,000 Characters incl. spaces) 3,905.00 €

1/2 page width, 4c

(2,000 Characters incl. spaces) 2,480.00 €

**SCHWEISSEN** SCHNEIDEN

### DER PRAKTIKER



### Standard formats for advertisements

### **SCHWEISSEN** SCHNEIDEN

### DER PRAKTIKER

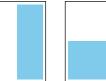


### Data transfer/Data formats

### Type area



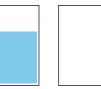
1/1 page 1/2 vertical 181 mm wide 90 mm wide 247 mm high 247 mm high



181 mm wide 123 mm high



1/2 horizontal Juniorpage 119 mm wide 170 mm high



1/3 vertical 57 mm wide 247 mm high



1/3 horizontal 1/4 vertical 181 mm wide 90 mm wide 82 mm high 123 mm high



1/4 horizontal 181 mm wide 62 mm high



1/8 page 90 mm wide

62 mm high

with bleed

\*plus 3 mm bleed on all sides.



1/1 page 210 mm wide 297 mm high



1/2 vertical 105 mm wide 297 mm high



1/2 horizontal 210 mm wide 148 mm high



Juniorpage 133 mm wide 187 mm high



1/3 vertical 71 mm wide 297 mm high



1/3 horizontal 210 mm wide 99 mm high



1/4 vertical 105 mm wide 148 mm high





1/4 horizontal 210 mm wide 74 mm high



1/8 page 105 mm wide 74 mm high



Front cover 210 mm wide 185 mm high

plus 3 mm bleed



Last cover page **DER PRAKTIKER SCHWEISSEN und SCHNEIDEN** 

210 mm wide 204 mm high plus 3 mm bleed



Last cover page **WELDING and CUTTING** 

210 mm wide 297 mm high plus 3 mm bleed

### Special formats / special forms of advertising:

Let us know your requests for special formats and special forms of advertising. We are pleased to submit an offer.

### Preferred data carrier / data transfer::

anzeigen@dvs-media.info

We-Transfer

Please ensure that all fonts, logos and graphics (300 dpi) used are supplied as files, provided they are not embedded in the document.

### Preferred data formats::

We recommend the delivery of PDF / X-3 or PDF / X-4 data. Open data (e.g. InDesign, QuarkXpress, etc.) should be avoided. The file must be printable, i. H. all fonts used must be embedded, halftone images require a resolution of 300 dpi, line art at least 600 dpi.

### Colours:

Printing colours (CMYK) according to ISO 12647-2 (PSO), special colours are possible in consultation. For conversion and control of the color space (ICC Colour Management) reference is made specifically to the standard offset profiles of the ECI. (The "ISO Coated v2 (ECI)" profile can be obtained free of

charge in the "ECI\_Offset\_2009" package at www.eci.org).

### Processing of image data

TIFF-, EPS- and JPEG-files

- The file names should not contain any spaces or special characters
- Please ensure sufficient bleed allowance (at least 3 mm)
- Other programs and data carriers on request

### Notes for a smooth transaction:

- Create black and white advertisements only in black and white or grayscale
- Mix colours only in cyan, magenta, yellow and black (process colours)
- The file names should not contain any spaces or special characters
- In parallel with the delivery of the data, please provide a printout of the advertisements so that the digital data can be checked
- For 4c ads, please send a proof
- When submitting data, quote the magazine and issue





DER PRAKTIKER



The ABC of Joining -International Industry Guide



DER PRAKTIKER



The ABC of Joining -International Industry Guide

### The ABC of Joining - International Industry Guide

The advantages at a glance:



- ☑ Something for everyone: Organised topically into 13 main groups with more than 500 relevant keywords
- ☑ Everything a glance: Each entry encompasses the fi rm's complete postal address including its email and Internet addresses.
- ☑ Save costs: We offer you attractive graduated prices according to the number of
- ☑ One price three trade journals: You pay once per year and yourentry is included in a total of 16 issues month on month throughout the year.
- ☑ Cross-border contacts: The publication in our journals in German and English makes it possible for you to establish contacts beyond Germany's borders too.

DER PRAKTIKER

- ✓ In addition and free of charge: The entry at www.abc-der-fuegetechnik.de/en/ with a link to your homepage.
- ☑ Publication of your **companies logo** on our Internet site **free of charge**.Please send the logo (jpg-file) to: vanessa.wollstein@dvs-media.info
- ✓ Possibility of beginning the entries every month (deadline: 15th of the previous month)



### Our online presence doubles the reach of your advertising

business partners Market overview manufacturers Suppliers service providers German English DER PRAKTIKER SCHWEISSEN UND SCHNEIDEN 6 main groups 830 keywords welding and cutting 46 categories

www.abc-der-fuegetechnik.de/en

### Prices:

The price for your entry is based on the number of keywords.

Number of keywords	Cost per annum/per keyword (EUR)*
1	145.00
2-5	128.00
6 – 10	113.00
from 11	100.00

<sup>\*</sup> The prices are subject to VAT.

Not listed yet? **Small cost for big effect!** Do not hesitate to contact me.



### THE JOBPORTAL FOR JOINING TECHNOLOGY

Are you looking for specialists and managers who are familiar with joining technology? We reach the right target groups precisely with our cross-media jobportal.

- Online: more than 6,000 trade visitors per month
- > **Print:** 5 different trade magazines for your precise target group approach
- >SCHWEISSEN UND SCHNEIDEN, DER PRAKTIKER, WELDING AND CUTTING, JOINING PLASTICS – FÜGEN VON KUNSTSTOFFEN, THERMAL SPRAY BULLETIN
- you advertise via the DVS network in the environment of nearly 19,000 members.

### **ONLINE**

Publish your job advertisement

- Online: in our industry portal HOME OF WELDING
- Online: on the five websites of our specialist

Our offer for you: **FÜGEN ONLINE:** Online-jobportal (30 days duration) 475.00 € (plus VAT)

### **PRINT + ONLINE**

Publish your job advertisement at a low package price

- > Print: in one of our trade magazines
- > Online: In our Job portal JOINING
- Online: At StepStone, one of the leading online-job platforms in Germany

### **FÜGEN STARTER:**

1/3 advertising page, 4c + online-jobportal + StepStone (30 days duration)

1,315.00 € (plus VAT)

### **FÜGEN BUSINESS:**

1/2 advertising page, 4c + online-jobportal + StepStone (30 days duration) 1,670.00 € (plus VAT)

### **FÜGEN PROFESSIONAL:**

1/1 advertising page, 4c + online-jobportal + StepStone (30 days duration)

2,080.00 € (plus VAT)



### **Banner advertising**

DVS Media GmbH has greatly expanded its website and online offering and completely revised its design

### Why advertise online?

Banner advertisements increase awareness and promote image building. Use inexpensive online advertising where your target group is looking! The Internet has now become the leading medium for obtaining business information. According to the latest studies, more than 70% of decision-makers first get information online. (Online media disseminate information faster than traditional advertising media and usually reach a significantly larger readership.)

### Your advantage!

Via the various websites you can reach specialists and executives from welding, cutting and soldering technology, steel construction, structural engineering and bridge construction, mechanical engineering, in electrical engineering, in vehicle construction, aircraft construction and in the chemical industry.

### The Banners

Our offer includes 5 different banner formats (static / animated). With multiple occupancy of the banner spaces, the banners appear in rotation. We also offer you interesting placement options, perfectly tailored to your needs:

www.thermal-spray-bulletin.info

www.abc-der-fuegetechnik.de/en

www.tsb-bezugsquellen.de/en

www.alu-lieferverzeichnis.de/en

- www.schweissenundschneiden.de www.fuegen-von-kunststoffen.de
- www.welding-and-cutting.info
- www.joining-plastics.info
- www.dvs-regelwerk.de/en
- www.derpraktiker.de
- www.joining-plastics-bzv.de/en
- www.verzeichnis.jahrbuch-schweisstechnik.de

### Request a non-binding offer today!

### File formats:

Static advertising media: jpg, gif, png Animated advertising material: swf, gif

Maximum file size: 80 KB

When delivering a flash banner, we recommend that you also send us an alternative graphic banner and the destination address. This graphic is displayed if Flash is not available or deactivated in the browser.

When creating the banner, please make sure that the target page must be opened in a new browser window.



### **Banner advertising**



- A Skyscraper 160 x 600 Pixel
- B Large Banner 728 x 90 Pixel
- C Standard Banner 468 x 60 Pixel
- D Half Banner 234 x 60 Pixel
- E Button 160 x 60 Pixel

### Prices:

We offer you graduated prices. The more views are booked, the cheaper it will be for you!

Volume/Format	Button	Half Banner	Standard Banner	Large Banner	Skyscraper
1,000 Views	28.00	42.00	85.00	170.00	290.00
10,000 Views	140.00	210.00	420.00	840.00	1,440.00
100,000 Views	710.00	1,050.00	2,100.00	4,200.00	7,195.00

\* The prices are subject to VAT.

### **Offprints**

### This is how you ignite the advertising turbo with your specialist articles ...

With your published article in one of our specialist magazines, you have given a visible sign of your **professional competence**. Use this effect to really accelerate your marketing - with a special print in print or digital!

With printed special editions of your technical article, you are literally giving your expertise to customers or partners. And the printed offprints successfully complement your marketing measures at events.

You can integrate the offprints in digital form into your website or conveniently send

Whether print or digital: special prints protect you against copyright infringement. All publications and representations in our media are protected. With our offprint variants you can publish your contribution in a legally unobjectionable way.

We would be happy to make you an individual offer.



### The classic -as a print product

In printed form Print run already from 100 copies Including the permission to distribute your prints Saddle binding

On request, practical eyelet binding for filing (surcharge: EUR 20.00)



### As a print PDF – digital

High-resolution print fi le in the PDF format For transmission to your own printing facility Unlimited print run Unrestricted reprinting right Including the permission to distribute your prints



### As an Internet PDF - digital

File format appropriate for the Web For incorporation into your website or for dispatch by e-mail Including permission to publish for the web and for distribution Ideal in combination with print or print PDF



### **Offprints**



### Original title page

Pure competence You start with the original title page. A separate fi eld draws attention to your article. Alternatively, you can insert your own title picture or an advertisement.



the head title line of the trade journal.



### Corporate title page

Individual designing The title page corresponds to the corporate design of your company.

### Basic title page

Gets directly to the point The special print is indicated as such merely in the top margin.



### We offer these services in addition:

Page numbers as well as third-party advertisements and articles are removed. Use the space which becomes free in order to place your own advertisement or contact data.

### Advice + booking:

DVS Media GmbH Postfach 10 19 65, 40010 Düsseldorf Aachener Straße 172, 40223 Düsseldorf Martina Reintiens

**2** +49 211 1591-156

□ martina.reintjens@dvs-media.info

www.dvs-media.eu

### **Offprints**



### The classic – as a print product (four-coloured)

- in printed form
- Including the permission to distribute your prints
- Print: four-colour Euroscala, paper: 135 g/m² picture print, matt, white
- Format: DIN A4 (front and back sides printed)
- On request, practical eyelet binding for filing (surcharge: EUR 20.00)

Print run / quantity*									
Pages	Processing	100	200	300	400	500	600	800	1000
1	plano	206.00€	256.00€	296.00€	304.00€	310.00€	316.00€	328.00€	340.00€
2	plano	256.00€	310.00€	350.00€	362.00€	368.00€	374.00€	386.00€	398.00€
4	folded	394.00€	532.00€	584.00€	608.00€	620.00€	632.00 €	656.00€	680.00€
6	folded	524.00 €	678.00€	798.00€	828.00€	850.00€	872.00€	916.00€	960.00€
8	saddle	632.00€	816.00€	864.00€	892.00€	936.00€	974.00 €	1,054.00€	1,130.00€
12	saddle	1,064.00€	1,200.00€	1,264.00€	1,320.00€	1,366.00€	1,416.00 €	1,516.00€	1,616.00€
16	saddle	1,416.00€	1,472.00 €	1,536.00€	1,594.00€	1,658.00€	1,718.00€	1,838.00€	1,958.00€



### As a print PDF - digital

High-resolution print fi le in the PDF format Transmission to your own printing facility Unlimited print run Unrestricted reprinting right Including copyright for the distribution of your print materials

300 dpi printable	1 Page	2 Pages	3 Pages	4 Pages	from 5 Pages
	500.00€	600.00€	700.00€	800.00€	900.00€



### As an Internet PDF - digital

File format appropriate for the Web For incorporation into your website or for dispatch Including permission to publish for the web and for distribution Ideal in combination with print or print PDF

200 dpi Internet-PDF	1 Page	2 Pages	3 Pages	4 Pages	from 5 Pages
	120.00€	160.00€	200.00€	240.00€	280.00€

All prices plus value added tax and shipping costs.

### **Further specialist literature**

### **Advertise with long-term effect in our specialist publications**

With these products you can reach the desired decision-makers not only without wastage, but also with a long-term effect. Our various, high-quality publications guarantee you direct access to the addressees that are relevant to you.

Take advantage of these decisive advantages for your company advertising!



Focus on current and special topics

Summary of lectures at congresses,

colloquia and special meetings

DVS-reports

### Welding practice

- Tips and advice for the practioner Basic knowledge of procedures
- Materials science
- Occupational safety

**DIN-DVS-Paperbacks** 

- contain all relevant technical regulations and documents for a subject or application area in the original text
- offer easy access to DIN standards as well as DVS information sheets and guidelines



### Posters and wall planners

- in German and English
- "Everything at a glance"
- 365 days in the field of vision of your target group
- as a supplement in our specialist magazines SCHWEISSEN und SCHNEIDEN, DER PRAKTIKER und WELDING and CUTTING



### Series of Specialist Books on Welding **Technology**

- is dedicated to all areas of knowledge of welding technology and related processes
- stands for well-founded content at the highest technical and scientific level



### **DVS-young professional promotion**

Support our DVS young professional promotion with your logo. For only EUR 350 you are present in a total of twelve issues, six each staggered in SCHWEISSEN und SCHNEIDEN and in DER PRAKTIKER.

<sup>\*</sup> For any other circulation, we will be happy to draft you an individual offer.

### THE LEADING MEDIA

### **Everything about the foundry and steel industry:**





### Indispensable for directly addressing decision-makers in key industries!





### Your contacts at DVS Media GmbH

### Advertising

### **Advertising Manager**

Markus Winterhalter P +49 211 1591-142 markus.winterhalter@dvs-media.info

### **Advertising Assistance**

Britta Wingartz P +49 211 1591-155 britta.wingartz@dvs-media.info

### **Advertising Assistance**

Vanessa Wollstein P +49 211 1591-152 vanessa.wollstein@dvs-media.info

Baden-Württemberg, Hesse,

### Representations

Bavaria, Berlin, Brandenburg, Bremen, Hamburg, Lower Saxony, Mecklenburg-Western Pomerania, North Rhine-Westphalia, Saxony, Saxony-Anhalt, Schleswig-Holstein, Thuringia, Belgium, Netherlands, Luxembourg, France, Austria, Switzerland, Scandinavia, Great Britain

Astrid Kehr
DVS-Verlagsrepräsentanz
Hauptstraße 7
57644 Hattert
P +49 2662 969 664 0
F +49 26 62 949 107 2
astrid.kehr@dvs-ad.de

Rhineland-Palatinate, Saarland
Reinhard Nühlen
Verlags- und Mediaservice BDV
Postfach 2043, 55510 Bad Kreuznach
Franziska-Puricelli-Str. 36c
55543 Bad Kreuznach
P +49 671 64118
F +49 671 69756
M +49 171 2027077
reinhard@nuehlen.org

### U.S./Canada, Asia

Detlef Fox
D.A. Fox Advertising Sales Inc.
5 Penn Plaza, 19th Floor
New York, NY 10001 (USA)
P +1 212 896 38 81
F +1 212 629 39 88
detleffox@comcast.net

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