

Media Information 2019

DER PRAKTIKER - The Magazine for welding technology and more







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Brief characteristics, editorial staff/publishing house, scope analysis and content analysis

1 Brief characteristics:

Technical trade journal from practice for practice in all the fields of skilled trades and industry. Editorial subjects: welding, cutting, brazing/soldering, adhesive bonding, spraying, heat treatment, destructive and non-destructive material testing, safety at work and health protection, design and fabrication in structural steel engineering, tank construction, pipeline construction, vehicle manufacture, mechanical engineering and electronics, material-related questions (ferrous as well as non-ferrous metals and plastics), corrosion protection, rationalisation (including robot utilisation) and economic viability questions, training, further education as well as exchange of experience

Memberships: Media Database of the German Trade Press
 Organ: Official organ of DVS – German Welding Society

4 Publisher: DVS – German Welding Society

5 Editorial staff: Dipl.-Ing. Dietmar Rippegather (management)

Dipl.-Ing. Christian Bothur (responsible)

6 Advertisements: Markus Winterhalter

7 Year: Volume 71, 2019

Publication method: monthly

8 Print run: 9.000 copies

9 Publishing house: DVS Media GmbH

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11 Phone: +49 211 1591-142/-152

Fax: +49 211 1591-150

12 Internet: www.dvs-media.eu
E-Mail: wedia@dvs-hg.de

13 Publication/

subject plan: see page 04 - 05



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14 Purchase prices in 2019: Annual subscription
(Print/Online/Mobile)
plus postage costs

119.00€

15	Scope analysis in 2017		= 11 issues
	Format of the journal:	DIN A4	
	Total scope:	779	pages = 100.0 %
	Editorial section:	439	pages = 56.4 %
	Advertising section:	340	pages = 43.6 %
	of which		
	Advertisements	188	pages = 55.3 %
	Job and opportunity advertisements	5	pages = 1.4 % of the
	Bound inserts	2	pages = 0.6 % advertising
	ABC of joining technology	139	pages = 40.9 % scope
	Loose inserts	6	= 1.8 %

Content analysis of the editorial section in Welding technology and more: (fabrication, economic viability)	2017 112			439 pages 25.5 %
Industry and skilled trades: (brief reports, products) Occupational health and safety/	162	pages	=	36.9 %
environmental protection: Legal questions	3	pages	=	0.7 %
Standardisation/quality management:	52	pages	=	11.8 %
Society communications/news about people:	63	pages	=	14.4 %
Miscellaneous:	47	pages	=	10.7 %
	422	pages	=	100.0 %



Publication and editorial plan 2019 (Subject to amendments)

Issue / Month	Main subject areas	Fairs, conferences and events	Ad closing date
1 – 2/January – February	Orbital welding; Welding in installation engineering and tank construction; Arc welding procedures (stud, plasma arc and gas-shielded arc welding)		January 14, 2019
3/March	Destructive and non-destructive materials testing; Filler materials and consumables for welding, brazing/soldering and thermal spraying; Materials behaviour in the case of welding and thermal cutting	Hanover International Trade Fair 01.04. – 05.04.2019 in Hanover/Germany	February 11, 2019
4/April	Utilisation of electron and laser beams for the joining, cutting and surface treatment of materials; Thermal spraying and weld surfacing in manufacturing and for repairs; Joining of material combinations		March 11, 2019
5/May	Brazing and soldering of metal; Examples of applications of welding, cutting and brazing/soldering technologies; Welding, cutting and coating with industrial robots and fully mechanised installations	ITSC 2019 International Thermal Spray Conference 26.05. – 29.05.2019 in Yokohama/Japan	April 15, 2019
6/June	Examples of applications of adhesive bonding technology; Findings about safety at work and health and environmental protection in welding technology; Welding in combination with other joining procedures	LASER World of PHOTONICS 24.06. – 27.06.2019 in Munich/Germany GIFA International Foundry Trade Fair with Technical Forum 25.06. – 29.06.2019 in Düsseldorf /Germany	May 13, 2019

7/July	Devices, filler materials and consumables for gas-shielded arc welding; Utilisation of welding power sources; Economic viability in manufacturing by means of welding technology		June 7, 2019
8/August	Calculation and simulation in joining technology Industry 4.0		July 15, 2019
9/September	Preview of BLECHEXPO/Schweisstec fair Announcements from exhibitors; Examples of applications of welding, cutting and brazing/soldering technologies; Welding, brazing/soldering and adhesive bonding for lightweight structures made of metallic and non-metallic materials	DVS CONGRESS 2019 - Annual Welding Conference 2019 16.09. – 17.09.2019 in Rostock/Germany parts2clean 2019 22.10. – 24.10.2019 in Stuttgart/Germany	August 12, 2019
10/October	Edition for the BLECHEXPO/Schweisstec fair Welding and cutting and with industrial robots and fully mechanised installations; Utilisation of sensors in joining and cutting technologies	BLECHEXPO/Schweisstec 2019 05.11. – 08.11.2019 in Stuttgart/Germany A+A Safety at Work and Occupational Medicine 05.11. – 08.11.2019 in Düsseldorf/Germany	September 16, 2019
11/November	Qualification of plants and personnel; Manufacturing procedures and manufacturing materials; Processing of high-alloyed materials by means of welding technology		October 14, 2019
12/December	Report on the DVS CONGRESS 2019; Weld testing; Set of welding technology rules; Devices, filler materials and consumables for gas-shielded arc welding		November 11, 2019

Regular sections:

Industry and skilled trades (brief reports), introductions of products and services, safety at work and environmental protection, publications (book and software reviews), opinions (letters and comments), legal questions and verdicts, tips and instructions (tips for welders and corrosion questions), quality management / standardisation as well as society information: communications from DVS, personnel news and anniversaries, DVS forum (announcements of dates), welding technology and more



Advertising Rates 40 valid from January 1st, 2019

Format: DIN A4 (210 mm wide, 297 mm high)

Type area: 176 mm wide, 253 mm high, 2 columns per 86 mm

Basic rates:1/1 page3,470.00 €(black/white)1/2 page1,735.00 €

Juniorpage 2,160.00 €
1/3 page 1,190.00 €
1/4 page 870.00 €
1/8 page 440.00 €
1/16 page 240.00 €
1/32 page 130.00 €

unusual size to inquiry

PR-Special: 1/1 page b/w (176 mm wide / 253 mm high) 3,470.00 €

Guaranteed positions are subject to a surcharge of 10 %

Special Positions: Front cover, four coloured 5,740.00 €

 $2^{\rm nd}$ cover b/w 3,640.00 € 3rd cover b/w 3,640.00 € $4^{\rm th}$ cover b/w 3,660.00 €

Bleed surcharge: Size: 216 mm wide, 305 mm high € 170.00

Colour surcharge: 1/1 and 1/2 page 1/3 page and smaller

per standard colour370.00 ∈185.00 ∈per special colour500.00 ∈500.00 ∈four-coloured1,000.00 ∈520.00 ∈

Series discounts: For advertisements published within 12 months

No discounts on all surcharges

Job-advertisement: Column-millimeter-price 7.00 € I Box number charge 6.50 €

Your job advertisement also appears for one month

in the job market on the DVS websites.

additional possibilities for job offers on page 08 - 09

Bound-in-inserts: 2 pages (paper up to 115 g/m²) 3,900.00 €

2 pages (paper up to 170 g/m²) \qquad 4,800.00 € 4 pages \qquad 5,850.00 €

Size: 216 mm wide, 305 mm high

3 mm bleed difference round, 5 m headbleed

Discount: 2 Bound-in inserts 5 %

3 Bound-in inserts 10 % 6 Bound-in inserts 15 %

Loose inserts: Inland circulation up to 25 g 330.00 € ‰

postal charge incl.

max. format: 195 mm wide, 285 mm high

without discount

To be supplied free of all charges to our printer:

D+L Printpartner

Schlavenhorst 10, 46395 Bocholt

Phone +49 2871 2466-0

Terms of

payment: 30 days after invoice date without discount

8 days after invoice date 2 % discount

Bank details: Commerzbank AG, Düsseldorf

IBAN: DE91 3008 0000 0212 6151 00 | SWIFT-Code: DRESDEFF

Deutsche Bank AG, Düsseldorf,

IBAN: DE04 3007 0010 0155 7008 00 | SWIFT-Code: DEUTDEDD



Standard formats for advertising

Type area



1/1 page 176 mm wide 253 mm high



1/2 vertical 86 mm wide 253 mm high



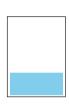
1/2 horizontal 176 mm wide 125 mm high



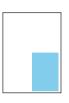
Juniorpage 120 mm wide 170 mm high



1/3 vertical 57 mm wide 253 mm high



1/3 horizontal 176 mm wide 85 mm high



1/4 vertical 86 mm wide 125 mm high



1/4 horizontal 176 mm wide 62 mm high



1/8 page 86 mm wide 62 mm high

with bleed

all formats plus 3 mm bleed difference round, 5 mm headbleed



1/1 page 210 mm wide 297 mm high



1/2 vertical 103 mm wide 297 mm high



1/2 horizontal 210 mm wide 147 mm high



Juniorpage 137 mm wide 192 mm high



1/3 vertical 74 mm wide 297 mm high



1/3 horizontal 210 mm wide 107 mm high



1/4 vertical 103 mm wide 147 mm high



1/4 horizontal 210 mm wide 84 mm high



1/8 page 103 mm wide 84 mm high

Front cover:

210 mm wide, 185 mm high plus 3 mm bleed right

4th cover:

max. height 230 mm





Der Stellenmarkt für die Branche. www.dvs-media.eu/jobportal

Wir beraten Sie gerne!

Christiane Czech Tel. +49 211 15 91-157 | christiane.czech@dvs-hg.de







Are you looking for skilled employees and executives who are familiar with joining technology? With our cross-media JobPortal, we reach the right target groups precisely.

- ☑ Online: more than 6,000 visitors per month
- ☑ Print: 5 leading trade magazines for your precise target group approach
- SCHWEISSEN UND SCHNEIDEN, DER PRAKTIKER, WELDUNG AND CUTTING, JOINING PLASTICS. THERMAL SPRAY BULLETIN
- ☑ You advertise via the DVS network in the setting of over 19,000 members

Publish your job advertisement at a low package price:

- ✓ Print: in one of the trade journals (1/1 page, 1/2 page or 1/3 page)
- ☑ Online: in the JobPortal at www.dvs-media.eu/jobportal
- ✓ Online: on the five websites of our trade journals
- Online: at StepStone, our cooperation partner in Germany

PRINT + ONLINE

Our packages at a glance:



Joining Starter Kit:

1,250 € (ex. VAT)

Print: Ad size 1/3 page 4c

Online: JobPortal + StepStone (for 30 days)









Joining Professional Kit:

Print: Ad size 1/1 page 4c

Online: JobPortal + StepStone (for 30 days)

1,980 € (ex. VAT)

ONLINE

Our package at a glance:

Joining Online Kit:

Online: JobPortal (for 30 days) **450 € (ex. VAT)**







19 Sectors/branches of the economy/specialist fields/occupational groups

DER PRAKTIKER is circulated in all the economic fields where welding technology is applied in fabrication and for repair work

Department/ group/	Recipient groups (according to the classification of the branches of the economy)	· ·	ion of the actually ed print run	
class		%	Copies	
			1	
36, 35, 5–7	Energy industry, water supply and mining	7.1	511	
20, 19.2	Chemical industry and mineral oil processing	4.8	348	
22	Plastics processing	0.6	43	
24	Metal production and metal processing	8.9	639	
25.1	Manufacture of steel and light metal structures	22.0	1,582	
25.2	Boiler and tank construction	10.1	727	
28	Mechanical engineering	14.3	1,028	
29	Manufacture of cars and their parts	1.8	130	
30.9	Road vehicle construction (without cars)	1.2	88	
35.1	Shipbuilding	1.2	88	
30.2	Rail vehicle construction	1.8	129	
30.3	Aircraft and spacecraft construction	1.8	129	
26.51.2, 26, 27,	Electronics, precision mechanics and optics	1.2	88	
26.51.3				
41 – 43	Building trade	6.0	431	
46.9	Wholesale trade	4.8	345	
85, 72	Science, research and teaching	8.3	598	
71	Technical advice and planning (especially architectural and engineering offices)	2.4	172	
	No information	1.7	122	
	Actually circulated print run	100.0	7,188	



Recipient structure analysis

20	Size of the economic unit	Proportion	of the actually cir	culated print run
		%	Copies	
	1 – 19 employees	32.1	2,307	
	20 – 49 employees	19.6	1,409	
	50 - 299 employees	24.4	1,754	
;	300 and more employees	20.8	1,496	
	No information	3.1	222	
		100.0	7,188	
21	Position in the business	Proportion	of the actually cir	culated print run
		%	Copies	
Prop	prietor, member of the board			
or m	anaging director	33.9	2,437	
Plan	t or works manager	5.4	389	
Hea	d of technical department	10.7	769	
Hea	d of commercial department	1.2	86	
Plan	t engineer or welding engineer	20.8	1,495	
Weld	ding technologist,			
welc	ling specialist or foreman	11.9	855	
Weld	ding instructor,			
welc	ling shop foreman or welder	4.2	302	
Tech	nnical clerk	4.2	302	
Teac	cher at a university or			
a ted	chnical teaching institute	1.2	86	
Misc	cellaneous	6.5	467	
No i	nformation	0	0	
		100.0	7,188	

22 Formal education/vocational traini	ng Propor	tion of the actually circula	ted print run
	%	Copies	
University of technology or university Specialist, engineering	14.3	1,028	
or technical college	36.3	2,611	
Miscellaneous vocational college	3.6	258	
Foreman's qualifi cation test	33.3	2,394	
Welding training (according to DVS guideling	es) 6.0	432	
Concluded technical training	3.0	215	
Concluded commercial training	1.8	129	
Miscellaneous vocational training	1.2	86	
No training	0.5	35	
No information	0	0	
_	100.0	7,188	-
23 Age	Propor	tion of the actually circula	ted print run
-	%	Copies	
Up to 29 years	3.6	258	
30 – 39 years	10.1	726	
40 - 49 years	41.7	2,998	
50 – 59 years	29.8	2,142	
60 years and older	13.7	985	
No information	1.1	79	
_	100.0	7,188	_





Marketing with specialist articles

Objective specialist articles are outstandingly suitable for supporting your corporate communication. Have an individual marketing and PR instrument with advertising impact produced at a favourable price and show neutral and targeted competence. Provide new stimuli for your marketing appearance - in accordance with the copyright.

Because, please bear in mind: All publications appearing in our trade journals as well as the presentation of the contents are protected by and subject to copyright. Therefore, we charge licensing fees for the publication of the articles. Without the agreement of the publishing house, this would constitute an infringement of the copyright.

We will be happy to make you an individual offer.



The classic – as a print product

- » In printed form
- » Print run already from 100 copies
- » Including the permission to distribute your prints
- » Saddle binding
- » On request, practical eyelet binding for filing (surcharge: € 20.00)



As a print PDF - digital

- » High-resolution print file in the PDF format
- » For transmission to your own printing facility
- » Unlimited print run
- » Unrestricted reprinting right
- » Including the permission to distribute your prints



As an Internet PDF - digital

- » File format appropriate for the Web
- » For incorporation into your website or for dispatch by e-mail
- » Including permission to publish for the web and for distribution
- » Ideal in combination with print or print PDF

Advice + booking:

DVS Media GmbH

P.O. Box 101965, 40010 Düsseldorf Aachener Straße 172, 40223 Düsseldorf

Martina Reintjens

Phone: +49 211 1591-156 martina.reintjens@dvs-hg.de www.dvs-media.eu







Original title page

Pure competence

You start with the original title page. A separate field - draws attention to your article.

Alternatively, you can insert your own title picture or an advertisement.

Head title page

Concise entry

Your article begins directly underneath the head title line of the trade journal. -





Corporate title page

Individual designing

The title page corresponds to the corporate design of your company.

Basic title page

Gets directly to the point

The special print is indicated as such merely in the top margin.



We offer these services in addition:

Page numbers as well as third-party advertisements and articles are removed.

Use the space which becomes free in order to place your own advertisement or contact data.





The classic – as a print product (four-colour)

- » In printed form
- » Including the permission to distribute your prints
- » Print: four-colour Euroscala, paper: 135 g/m² picture print, matt, white
- » Format: DIN A4 (front and back sides printed)
- » On request, practical eyelet binding for filing (surcharge: € 20.00)



	Print run / quantity*								
Pages	Processing	100	200	300	400	500	600	800	1000
1	plano	€ 206,00	€ 256,00	€ 296,00	€ 304,00	€ 310,00	€ 316,00	€ 328,00	€ 340,00
2	plano	€ 256,00	€ 310,00	€ 350,00	€ 362,00	€ 368,00	€ 374,00	€ 386,00	€ 398,00
4	folded	€ 394,00	€ 532,00	€ 584,00	€ 608,00	€ 620,00	€ 632,00	€ 656,00	€ 680,00
6	folded	€ 524,00	€ 678,00	€ 798,00	€ 828,00	€ 850,00	€ 872,00	€ 916,00	€ 960,00
8	saddle	€ 632,00	€ 816,00	€ 864,00	€ 892,00	€ 936,00	€ 974,00	€ 1.054,00	€ 1.130,00
12	saddle	€ 1.064,00	€ 1.200,00	€ 1.264,00	€ 1.320,00	€ 1.366,00	€ 1.416,00	€ 1.516,00	€ 1.616,00
16	saddle	€ 1.416,00	€ 1.472,00	€ 1.536,00	€ 1.594,00	€ 1.658,00	€ 1.718,00	€ 1.838,00	€ 1.958,00

All prices plus value added tax and shipping costs.

^{*} For any other circulation, we will be happy to draft you an individual offer.





As a print PDF - digital

- » High-resolution print file in the PDF format
- » Transmission to your own printing facility
- » Unlimited print run
- » Unrestricted reprinting right
- » Including copyright for the distribution of your print materials

300 dpi	1 Page	2 Pages	3 Pages	4 Pages	ab 5 Pages
	€ 500,00	€ 600,00	€ 700,00	€ 800,00	€ 900,00

All prices plus value added tax and shipping costs.





As an Internet PDF - digital

- » File format appropriate for the Web
- » For incorporation into your website or for dispatch by e-mail
- » Including permission to publish for the web and for distribution
- » Ideal in combination with print or print PDF

200 dpi Internet-PDF	1 Page	2 Pages	3 Pages	4 Pages	ab 5 Pages
	€ 120,00	€ 160,00	€ 200,00	€ 240,00	€ 280,00

All prices plus value added tax and shipping costs.

Advice + booking:

DVS Media GmbH P.O. Box 101965, 40010 Düsseldorf Aachener Straße 172, 40223 Düsseldorf

Martina Reintjens Phone +49 211 1591-156 martina.reintjens@dvs-hg.de www.dvs-media.eu

The ABC of joining

Publication in:



Circulation: 6,000 copies Frequency: in 6 of 12 issues annual Language: German



Circulation: 9,000 copies Frequency: in 6 of 12 issues annual Language: German



Circulation:
8,000 copies
Frequency:
6 issues per annum
Language: English

The advantages at a glance:

- ✓ Something for everyone: Organised topically into 13 main groups with more than 500 key words
- ☑ Unerring: The clear structure guides the user quickly and accurately to the target
- (Everything) at a glance: Each entry includes the full company address including E-mail- and Internet-address
- ☑ Translation contacts: The publication in our magazines enables you to be contacted even beyond the borders of Germany
- In addition and free: The entry on the Internet at www.abc-der-fuegetechnik.de with your company logo and a link to your homepage

Start of entries is possible in each month. Deadline: 15th of previous month.

The ABC of joining

Structure

Organised topically into the following 13 main groups with more than 500 keywords:

- I Plant and equipment for joining, surfacing and cutting processes
- Il Plant and equipment for heat treatment and other production processes (excluding thermal joining, coating and cutting))
- III General productions equipment, systems for computer aided manufacture, data processing, manual and automatic control engineering, automation
- IV Plant for production of filler materials and ancillaries
- V Workshop and workplace equipment, safety equipment, health and safety
- VI Accessories
- VII Filler materials
- VIII Ancillaries other than filler materials
- IX Measurement and testing technology (equipment and/or services)
- X Quality assurance, construction, consultancy (services)
- XI Sub-contracting (services)
- XII Organizations, education and training, research, information transfer, technical literature and regulations
- XIII Services



Vanessa Wollstein



DVS Media GmbH

P. O. Box 10 19 65, 40010 Düsseldorf Phone: +49 211 1591-152 Fax: +49 211 1591-150 E-Mail: vanessa.wollstein@dvs-hg.de

Internet: www.dvs-media.eu

Prices

The price of your entry depends on the number of keywords.

Number of keywords	Cost per annum/per keyword (EUR)*
1	145.00
2 – 5	128.00
6 – 10	113.00
ab 11	100.00

^{*} The prices are subject to VAT.



The ABC of joining

Now with improved Internet presence!

Your complete company entry including logo and linking to your homepage appears at www.abc-der-fuegetechnik.de and that without any additional costs whatsoever.

The new online presence doubles the range of your advertising measures.

Your contact person: Vanessa Wollstein



DVS Media GmbH

P. O. Box 10 19 65, 40010 Düsseldorf Phone: +49 211 1591-152

Fax: +49 211 1591-150

E-Mail: vanessa.wollstein@dvs-hg.de

Internet: www.dvs-media.eu





Online Banner advertising on the DVS Media pages



DVS Media GmbH has greatly extended its Internet presence and the range on offer online and has completely revised the design of these.

Why advertise online?

By placing banner advertisement, you increase the awareness of your company and promote the building-up of your image. Make use of the cost-favourable online advertising where your target group is searching!

In the meantime, the Internet is the leading medium for the procurement of business information. According to the most recent studies, over 70 % of the decision-takers already obtain information online first of all. (Online media spread information more quickly than traditional advertising vehicles and, as a rule, reach a substantially wider readership while doing so.)

Your advantage!

Via the various DVS pages, you can reach specialists and managers not only from welding, cutting and brazing/soldering technology, structural steel engineering, building and bridge construction and mechanical engineering but also in electrotechnology, wehicle construction, aircraft construction, power station development and the chemical industry.



The banners

Our range on offer encopasses various banner formats (static/animated). If booked by multiple advertisers, banners will rotate. Moreover, we are offering you interesting placement possibilities, perfectly adapted to your needs:

- www.schweissenundschneiden.de
- www.welding-and-cutting.info
- www.joining-plastics.info
- www.dvs-regelwerk.de
- www.derpraktiker.de

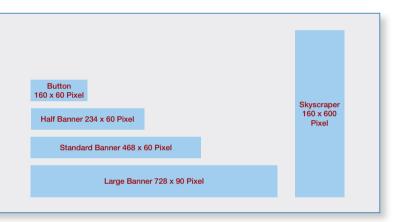
- www.fuegen-von-kunststoffen.de
- www.thermal-spray-bulletin.info
- www.abc-der-fuegetechnik.de
- www.verzeichnis.jahrbuch-schweisstechnik.de
- www.tsb-bezugsquellen.de
- www.alu-lieferverzeichnis.de

Please request an offer this very day!





Formate:



File formats:

Static banner: jpg, gif, png Animated banner: swf, gif

Maximum data size: 80 KB

In case of delivery of a flash banner, we advise to attache also an alternative graphic banner as well as the landing page.

This graphic displayed, if flash does not exist or is disabled in the browser.

When you create the banner make sure that the landing page is opened in a new browser window

Prices:

We offer you scale prices. The more views, the cheaper it is for you!

Volumen / Format	Button	Half Banner	Standard Banner	Large Banner	Skyscraper
1.000 Views	27.00 €	40.00 €	80.00 €	160.00 €	274.00 €
10.000 Views	135.00 €	200.00 €	400.00 €	800.00€	1,370.00 €
100.000 Views	675.00 €	1,000.00 €	2,000.00 €	4,000.00 €	6,850.00 €





This book contains more than 90 significant DVS codes that deal with the joining of plastics in the field of piping, containers and apparatus construction as well as series fabrication.

From the content:

- welding, adhesive bonding and mechanical joining processes
- testing and design calculation of joints and constructions
- practical application of joining processes
- training and examination of quali ed personnel







Bayern, Berlin, Brandenburg, Bremen, Hamburg, Niedersachsen, Mecklenburg-Vorpommern, Nordrhein-Westfalen, Sachsen, Sachsen-Anhalt, Schleswig-Holstein, Thüringen, Belgien, Niederlande, Luxemburg, Frankreich, Österreich, Schweiz, Skandinavien, Großbritannien

Astrid Kehr

DVS-Verlagsrepräsentanz Hauptstraße 7

57644 Hattert

Phone +49 26 62 969 664 0 Fax +49 26 62 949 107 2 E-Mail: Astrid.Kehr@dys-ad.de

U.S./Canada, Asien

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Phone +1 212 8963881
Fax +1 212 6293988
F-Mail: detleffox@comcast net

Baden-Württemberg, Hessen, Rheinland-Pfalz, Saarland

Reinhard Nühlen

Verlags- und Mediaservice BDV Postfach 2043, 55510 Bad Kreuznach

Franziska-Puricelli-Str. 36c 55543 Bad Kreuznach Phone +49 671 64118 Fax +49 671 69756 Mobil +49 171 2027077

E-Mail: reinhard@nuehlen.org

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Vanessa Wollstein E-Mail: vanessa.wollstein@dvs-hg.de

DVS-publications – The direct route to the market

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